



May 21, 2018

John Stanley, P.E., CFM
Project Engineer | Infrastructure Management
City of Mesquite | Engineering Division
1515 N. Galloway Ave.
Mesquite, Texas 75149

RE: Screening Wall Replacement Project – CCN 2018-065

Dear Mr. Stanley:

On May 1, 2018, the City of Mesquite received six (6) bids for the above-mentioned project, including one (1) non-responsive bid. Based on my review of the Bidder's Qualification Information, the tabulated low total base bid of \$616,682.00 and phone interviews I have conducted with the municipal owners of other projects constructed by the contractor and his screening wall subcontractor (Hawk Precast/Hawk Construction), it is my recommendation that the City of Mesquite award the contract to Joel Brown & Co., LLC.

In checking project references, I communicated with three (3) municipal owner representatives for smaller, non-screening wall related projects constructed by Joel Brown & Co., LLC. For these projects the references provided positive recommendations and characterized the contractor as performing "quite well", doing a "wonderful job in a tight time frame with very specific specifications" and being "highly recommended". One of these projects was a restroom remodel for a municipal court, another involved installation of a pre-fab metal building to be used as a service facility, and the other included concrete sidewalk for a baseball field complex.

Joel Brown & Co., LLC does not have experience with pre-cast concrete screening wall construction. However, I confirmed that Joel Brown & Co., LLC plans to subcontract the screening wall work (drill shafts, columns/wall panels, and concrete mow strips) with Hawk Precast/Hawk Construction. I confirmed this with David Scibek of Hawk Precast/Hawk Construction, requested municipal references from him, and contacted two (2) municipal references and one (1) electric utility reference. The references contacted provided positive recommendations and commented as follows; "good guys to work with", "good installers", "no problems", and "great job". Construction contracts with these references for similar screening wall projects were up to \$1.3 million. It should be noted that Hawk Construction Co., LLC is listed by the City of Mesquite as an approved supplier of Verti-Crete Pre-Cast Concrete walls. It is also worth noting that Mr. Scibek was previously with Turner Pre-Cast Concrete Products, which is also an approved pre-cast concrete screening wall supplier and the manufacturer of the wall system that was constructed for the City in 2015 and to which the proposed new wall is scheduled to connect. As such, Mr. Scibek has experience working with the City of Mesquite and Binkley & Barfield, Inc. on a recent and similar project.

It should be noted that the provided Financial Statements were compiled by a Certified Public Accountant but not audited. The Reference Statement of Bidder's Surety does speak to the acceptability of the contractor's financial resources and experience to complete the contract.



With all these factors in mind, and provided the contractor furnishes a satisfactory payment and performance bond in accordance with the Contract Documents, I recommend award of the project.

If you have any questions or concerns, please call me at 972-644-2800

Sincerely,

Binkley & Barfield, Inc.
Consulting Engineers

A handwritten signature in black ink, appearing to read 'Richard A. Arvizu'. The signature is written in a cursive style with a long horizontal flourish extending to the right.

Richard A. Arvizu, P.E., CFM
Managing Director