



Sales Agreement

City of Mesquite - Avaya CM 10 Upgrade w/ Subscription & Annual Maintenance DIR-CPO-4644

Quote Information:

Quote #: 009023
Version: 1
Quote Date: 07/27/2022
Expiration Date: 08/26/2022

Prepared for:

City of Mesquite
757 N. Galloway Ave
Mesquite, TX 75149
Joy Johnson
jajohnson@cityofmesquite.com
(972) 216-6396

Prepared by:

Lantana Communications
Jeff Roberts
(903) 839-9112
jroberts@lantanacom.com

Recurring Services - Annual		Recurring	Qty	Ext. Recurring
Avaya Retail Contract	Avaya Retail Contract Tracking - City of Mesquite Retail Contract Tracking Avaya CSA Attached - Reflects TX DIR Contract with T's & C's NOTE - Avaya will bill this contract direct to City of Mesquite. Lantana will assist in delivery of paperwork.	\$74,971.08	1	\$74,971.08
Recurring Subtotal:				\$74,971.08

Recurring Expenses Summary	Amount
Recurring Services - Annual	\$74,971.08

Payment	Periods	Payments	Amount
Payment Terms			
Hardware/Software Payment	One-Time Payments	One-Time	\$0.00
Completion Payment	One-Time Payments	One-Time	\$0.00
Recurring Services - Annual	Recurring Payments	Annual	\$74,971.08

This Quote, including all attachments hereto, is entered into between Lantana Communications, ("Seller") and the company listed under the prepared for section ('Purchaser'). When signed by the parties where provided below, this Quote, including all attachments hereto, shall be incorporated into and made a part of the Agreement between Seller and Purchaser. This Quote is effective as of the first date mentioned above, and shall continue until project completion as set forth in the scope of work, unless earlier terminated in accordance with the Agreement. Signing this Quote or providing a Purchaser PO indicates acceptance of applicable Seller, and or, manufacturer Terms and Conditions as detailed and found at <http://lantanacom.com/eula> and any proposal specific terms outlined in the list of equipment and services and/or the scope of work.

Hardware/Software payment is due upon shipment of equipment or delivery of software and license(s) under Purchaser specific net terms. Completion payment is due upon acceptance of implementation, if implementation is included under Purchaser specific net terms. Recurring payment is due upon creation of contract under Purchaser specific net terms for term duration listed. Shipping, Handling, and Taxes will be added to listed pricing where applicable.



Sales Agreement

Signature

Date

**Retail**

Template Version: V1.1_20200727

Generated Date: 20220726

Customer Order Form					
Customer Name:	CITY OF MESQUITE - POLICE STATION				
Customer Main Location					
Sold To Number:	0005114755	Payer Number:	0101309660		
Street Address:	777 GALLOWAY AVE				
City:	MESQUITE	State:	TX	Zip:	75149
Customer Contact					
Name:	Joy Johnson				
Telephone #:	903-839-9112				
Email Address:	jroberts@lantanacom.com				
Quote Information					
Quote Number	AUS70096JF	Parent Quote Number	AUS70096JC	Start Date	30-Oct-2022
Currency	USD				
Additional Information					
Avaya Comments					
Quote Summary					
Offer			Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value (TCV)
Solution Total			74,971.08	74,971.08	224,913.24
Avaya Subscription Licensing Supplement		Total	69,799.08	69,799.08	209,397.24
Support Advantage Support Agreement Supplement		Total	1,615.20	1,615.20	4,845.60
Support Advantage Parts and Onsite Support		Total	3,556.80	3,556.80	10,670.40
Offer Description Links					
Offer Type	Service Description(s)				
Avaya Subscription Licensing Supplement	https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101063129				
Support Advantage Support Agreement Supplement	https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101062743				
Support Advantage Parts and Onsite Support	https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101062739				
Terms and Conditions					
The following terms (collectively, the applicable "Terms") apply to purchases made under this Order:					
Service Description	The Service Descriptions mentioned above				
Governed by the terms and conditions of the Texas DIR contract No. DIR-CPO-4644, between Texas Department of Information Resources and Avaya Inc. with an effective date of 8/19/2021 ("Texas DIR contract").					
Amounts are exclusive of applicable Taxes, fees and/or shipping costs					
Customer Signature					

Customer signature below confirms Customer's agreement to the Terms and Conditions.										
Customer Company Name:				CITY OF MESQUITE - POLICE STATION						
Authorized Signature:										
Typed Name:						Date:				
Street Address:		777 GALLOWAY AVE								
City:		MESQUITE			State: TX		Zip: 75149			
Avaya Signature										
Authorized Signature:										
Typed Name:						Date:				
Email Address:										
Partner Company					Partner Preparer					
Company Name:		LANTANA COMMUNICATIONS CORP.			Name:		Jeff Roberts			
Street Address:		1700 Tech Centre Parkway, Suite 100			Telephone #:		903-839-9112			
City:		Arlington			Email Address:		jroberts@lantanacom.com			
State:		TX	Zip:	76014						
Main Telephone #		903-839-9112								
Avaya Siebel ID:		424								
Distributor Company										Distributor Sales Associate
Company Name:		ScanSource Inc.			Name:		Tammy Swank			
Street Address:		6 Logue Court			Telephone #:		800-790-2029			
City:		Greenville			Email Address:		Avayamaintenance@scansource.com			
State:		SC	Zip:	29615						
Main Telephone #		800-790-2029								
Avaya Siebel ID:		369								
Summary By Location										
Quote Reference Number	Payer #	Location Number	Location Address	Location Name	Service Term	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value (TCV)		
AUS70096JC	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	74,971.08	74,971.08	224,913.24		
AUS70096KW	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Municipal Airport LSP	36	0.00	0.00	0.00		
AUS70096KX	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Animal Shelter LSP	36	0.00	0.00	0.00		
AUS70096KY	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Community Services LSP	36	0.00	0.00	0.00		
AUS70096L0	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Library LSP	36	0.00	0.00	0.00		
AUS70096L1	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Service Center LSP	36	0.00	0.00	0.00		
AUS70096L2	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	City Admin ESS Dup	36	0.00	0.00	0.00		
Total						74,971.08	74,971.08	224,913.24		
Coverage Summary by Location										
QRN	Payer #	Location Number	Location Address	Location Name	Service Term	Coverage	Payment Term	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value (TCV)
AUS70096JC	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	SA PREF+UA	Annual	69,799.08	69,799.08	209,397.24

QRN	Payer #	Location Number	Location Address	Location Name	Service Term	Coverage	Payment Term	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value (TCV)
AUS70096JC	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	SA PREF+UA	Annual	69,799.08	69,799.08	209,397.24

	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	SA SW PREF+UA	Annual	1,615.20	1,615.20	4,845.60
	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	Supt Advtg OnSite 8x5	Annual	3,556.80	3,556.80	10,670.40
AUS70096KW	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Municipal Airport LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096KX	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Animal Shelter LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096KY	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Community Services LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096L0	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Library LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096L1	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Service Center LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096L2	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	City Admin ESS Dup	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
Total							74,971.08	74,971.08	224,913.24	

Location Detail

Location Name: Police Station Main			Location ID: 0005114755							
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type		Billing Frequency	Extended Price	Estimated 1st Invoice Value	
230218	3	SA ON-SITE 8X5 SUPT CM LARGE GATEWAY 3YR AN PREPD	36	404	Supt Advtg OnSite 8x5		AN	296.40	3,556.80	
352445	1	SA PREFER SUPT UPG SM R10 TRACKING	36	555	SA SW PREF+UA		PP	0.00	0.00	
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING	36	555	SA SW PREF+UA		PP	0.00	0.00	
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING	36	555	SA SW PREF+UA		PP	0.00	0.00	
348270	1	SA PREFER SUPT UPG CMS R19 TRACKING	36	555	SA SW PREF+UA		PP	0.00	0.00	
352443	1	SA PREFER SUPT UPG CC R10 TRACKING	36	555	SA SW PREF+UA		PP	0.00	0.00	
405787	31	CC BASIC VOICE LICENSE FIXED SUBS ADJ LP	36	537	SA PREF+UA		AN	994.48	11,933.76	
405418	1179	UC CORE LICENSE FIXED SUBS ADJ LP	36	537	SA PREF+UA		AN	4,822.11	57,865.32	
352504	5	SA PREFER SUPT S8300E R10.X ESXI R7.X 3YR AN PREPD	36	555	SA SW PREF+UA		AN	134.60	1,615.20	
403220	1	AVAYA MESSAGING MODEL NEW								
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE								
412787	5	S8300E UPGRADE TO AVAYA AURA R10.X - ESXI R7.x LIC.CU								
232253	1	SUPPORT ADVANTAGE COMMUNICATION MANAGER MODEL								
185446	1	AVAYA COMMUNICATIONS SOLUTION								
185446	1	AVAYA COMMUNICATIONS SOLUTION								
232258	1	SUPPORT ADVANTAGE MESSAGING MODEL								
232256	1	SUPPORT ADVANTAGE REPORTING MODEL								
184856	1	CALL MANAGEMENT SYSTEM UPGRADE MODEL								
Code	Qty	Description			Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
Summary Support Advantage										
230218	3	SA ON-SITE 8X5 SUPT CM LARGE GATEWAY 3YR AN PREPD			3,556.80	3,556.80	10,670.40	404	36	AN
352445	1	SA PREFER SUPT UPG SM R10 TRACKING			0.00	0.00	0.00	555	36	PP
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING			0.00	0.00	0.00	555	36	PP
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING			0.00	0.00	0.00	555	36	PP
348270	1	SA PREFER SUPT UPG CMS R19 TRACKING			0.00	0.00	0.00	555	36	PP
352443	1	SA PREFER SUPT UPG CC R10 TRACKING			0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage			3,556.80	3,556.80	10,670.40			
Summary Software Subscription										
405787	31	CC BASIC VOICE LICENSE FIXED SUBS ADJ LP			11,933.76	11,933.76	35,801.28	537	36	AN

405418	1179	UC CORE LICENSE FIXED SUBS ADJ LP	57,865.32	57,865.32	173,595.96	537	36	AN
		Total Summary Software Subscription	69,799.08	69,799.08	209,397.24			

Summary Support/Upgrade Advantage

352504	5	SA PREFER SUPT S8300E R10.X ESXI R7.X 3YR AN PREPD	1,615.20	1,615.20	4,845.60	555	36	AN
		Total Summary Support/Upgrade Advantage	1,615.20	1,615.20	4,845.60			

Location Total

74,971.08

74,971.08

224,913.24

Location Name: Municipal Airport LSP			Location ID: 0005114755					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
415291	1	S8300E UPGRADE TO ESXI TRACKING						
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
Code	Qty	Description		Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term

Summary Support Advantage

352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			

Location Total

0.00

0.00

0.00

Location Name: Animal Shelter LSP			Location ID: 0005114755					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
415291	1	S8300E UPGRADE TO ESXI TRACKING						
Code	Qty	Description		Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term

Summary Support Advantage

352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			

Location Total

0.00

0.00

0.00

Location Name: Community Services LSP			Location ID: 0005114755					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
415291	1	S8300E UPGRADE TO ESXI TRACKING						
Code	Qty	Description		Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term

Summary Support Advantage

352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			

Location Total

0.00

0.00

0.00

Location Name: Library LSP			Location ID: 0005114755					

Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type		Billing Frequency	Extended Price		Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA		PP	0.00		0.00
415291	1	S8300E UPGRADE TO ESXI TRACKING								
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE								
185446	1	AVAYA COMMUNICATIONS SOLUTION								
Code	Qty	Description		Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency	
Summary Support Advantage										
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10		0.00	0.00	0.00	555	36	PP	
		Total Summary Support Advantage		0.00	0.00	0.00				
Location Total				0.00	0.00	0.00				
Location Name: Service Center LSP			Location ID: 0005114755							
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type		Billing Frequency	Extended Price	Estimated 1st Invoice Value	
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA		PP	0.00		0.00
185446	1	AVAYA COMMUNICATIONS SOLUTION								
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE								
415291	1	S8300E UPGRADE TO ESXI TRACKING								
Code	Qty	Description		Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency	
Summary Support Advantage										
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10		0.00	0.00	0.00	555	36	PP	
		Total Summary Support Advantage		0.00	0.00	0.00				
Location Total				0.00	0.00	0.00				
Location Name: City Admin ESS Dup			Location ID: 0005114755							
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type		Billing Frequency	Extended Price	Estimated 1st Invoice Value	
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA		PP	0.00		0.00
Code	Qty	Description		Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency	
Summary Support Advantage										
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10		0.00	0.00	0.00	555	36	PP	
		Total Summary Support Advantage		0.00	0.00	0.00				
Location Total				0.00	0.00	0.00				