

Dan Harlow

5949 Sherry Lane, Suite 1170
 Dallas, TX 75225
 (214) 453-1943
 dan.harlow@amwins.com



GROUP: City of Mesquite

EFFECTIVE DATE: January 1, 2022

SPECIFIC STOP LOSS		Current	Renewal	Option 1	Option 2
CARRIER:		HM	HM	HCC	Symetra
Carrier Rating:		A	A	A++	A
TPA:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
PPO Network:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
UR Vendor:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
PBM:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
Specific Benefits Included:		Med + Rx	Med + Rx	Med + Rx	Med + Rx
Plan Lifetime Maximum:		Unlimited	Unlimited	Unlimited	Unlimited
Specific Lifetime Maximum Reimbursement:		Unlimited	Unlimited	Unlimited	Unlimited
Individual Specific Deductible:	\$	350,000	\$ 350,000	\$ 350,000	\$ 350,000
Specific Contract:		24/12	PAID(36/12)	24/12	24/12
1133	EE Only	\$ 50.96	\$ 81.53	\$ 76.44	\$ 74.53
1133	Composite	\$ 50.96	\$ 81.53	\$ 76.44	\$ 74.53
Monthly Specific Premium	\$	57,737.68	\$ 92,373.49	\$ 86,606.52	\$ 84,442.49
Annual Specific Premium	\$	692,852.16	\$ 1,108,481.88	\$ 1,039,278.24	\$ 1,013,309.88
% Difference			59.99%	50.00%	46.25%
Disclosure Status		FIRM Through 10/20		FIRM Through 10/20	FIRM Through 10/15
Lasers				K Smith @ \$1.5M	K Smith @ \$1M K Smith 12/12 Contract
No New Lasers at Renewal				Included w/ 50% Rate Cap	Included w/ 60% Rate Cap
TOTAL REINSURANCE EXPENSE					
Annual Fixed Premium	\$	692,852.16	\$ 1,108,481.88	\$ 1,039,278.24	\$ 1,013,309.88
% Difference			59.99%	50.00%	46.25%
Maximum Cost Liability	\$	692,852.16	\$ 1,108,481.88	\$ 1,039,278.24	\$ 1,013,309.88
% Difference			59.99%	50.00%	46.25%
Commissions: 0.0%					

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CARRIER:		HM	HM	HCC	Symetra
Carrier Rating:		A	A	A++	A
TPA:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
PPO Network:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
UR Vendor:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
PBM:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
Specific Benefits Included:		Med + Rx	Med + Rx	Med + Rx	Med + Rx
Plan Lifetime Maximum:		Unlimited	Unlimited	Unlimited	Unlimited
Specific Lifetime Maximum Reimbursement:		Unlimited	Unlimited	Unlimited	Unlimited
Individual Specific Deductible:		\$ 350,000	\$ 375,000	\$ 375,000	\$ 375,000
Specific Contract:		24/12	PAID(36/12)	24/12	24/12
1133	EE Only	\$ 50.96	\$ 74.46	\$ 69.39	\$ 68.72
1133	Composite	\$ 50.96	\$ 74.46	\$ 69.39	\$ 68.72
Monthly Specific Premium		\$ 57,737.68	\$ 84,363.18	\$ 78,618.87	\$ 77,859.76
Annual Specific Premium		\$ 692,852.16	\$ 1,012,358.16	\$ 943,426.44	\$ 934,317.12
% Difference			46.11%	36.17%	34.85%
Disclosure Status		FIRM Through 10/20		FIRM Through 10/20	FIRM Through 10/15
Lasers				K Smith @ \$1.5M	K Smith @ \$1M K Smith 12/12 Contract
No New Lasers at Renewal				Included w/ 50% Rate Cap	Included w/ 60% Rate Cap
TOTAL REINSURANCE EXPENSE					
Annual Fixed Premium		\$ 692,852.16	\$ 1,012,358.16	\$ 943,426.44	\$ 934,317.12
% Difference			46.11%	36.17%	34.85%
Maximum Cost Liability		\$ 692,852.16	\$ 1,012,358.16	\$ 943,426.44	\$ 934,317.12
% Difference			46.11%	36.17%	34.85%
Commissions: 0.0%					

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CARRIER:		HM	HM	HCC	Symetra
Carrier Rating:		A	A	A++	A
TPA:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
PPO Network:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
UR Vendor:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
PBM:		BCBSTX	BCBSTX	BCBSTX	BCBSTX
Specific Benefits Included:		Med + Rx	Med + Rx	Med + Rx	Med + Rx
Plan Lifetime Maximum:		Unlimited	Unlimited	Unlimited	Unlimited
Specific Lifetime Maximum Reimbursement:		Unlimited	Unlimited	Unlimited	Unlimited
Individual Specific Deductible:	\$	350,000	\$ 400,000	\$ 400,000	\$ 400,000
Specific Contract:		24/12	PAID(36/12)	24/12	24/12
1133	EE Only	\$ 50.96	\$ 67.54	\$ 63.79	\$ 63.20
1133	Composite	\$ 50.96	\$ 67.54	\$ 63.79	\$ 63.20
Monthly Specific Premium	\$	57,737.68	\$ 76,522.82	\$ 72,274.07	\$ 71,605.60
Annual Specific Premium	\$	692,852.16	\$ 918,273.84	\$ 867,288.84	\$ 859,267.20
% Difference			32.54%	25.18%	24.02%
Disclosure Status		FIRM Through 10/20		FIRM Through 10/20	FIRM Through 10/15
Lasers				K Smith @ \$1.5M	K Smith @ \$1M K Smith 12/12 Contract
No New Lasers at Renewal				Included w/ 50% Rate Cap	Included w/ 60% Rate Cap
TOTAL REINSURANCE EXPENSE					
Annual Fixed Premium	\$	692,852.16	\$ 918,273.84	\$ 867,288.84	\$ 859,267.20
% Difference			32.54%	25.18%	24.02%
Maximum Cost Liability	\$	692,852.16	\$ 918,273.84	\$ 867,288.84	\$ 859,267.20
% Difference			32.54%	25.18%	24.02%
Commissions:	0.0%				