



## Sales Agreement

# City of Mesquite - Avaya CM 10 Upgrade w/ Subscription & Annual Maintenance DIR-CPO-4644

### Quote Information:

Quote #: 009023  
Version: 1  
Quote Date: 07/27/2022  
Expiration Date: 08/26/2022

### Prepared for:

City of Mesquite  
757 N. Galloway Ave  
Mesquite, TX 75149  
Joy Johnson  
jajohnson@cityofmesquite.com  
(972) 216-6396

### Prepared by:

Lantana Communications  
Jeff Roberts  
(903) 839-9112  
jroberts@lantanacom.com

Recurring Services - Annual		Recurring	Qty	Ext. Recurring
Avaya Retail Contract	<b>Avaya Retail Contract Tracking - City of Mesquite</b> Retail Contract Tracking  Avaya CSA Attached - Reflects TX DIR Contract with T's & C's  NOTE - Avaya will bill this contract direct to City of Mesquite. Lantana will assist in delivery of paperwork.	\$74,971.08	1	\$74,971.08
Recurring Subtotal:				<b>\$74,971.08</b>

Recurring Expenses Summary	Amount
Recurring Services - Annual	\$74,971.08

Payment		Periods	Payments	Amount
Payment Terms				
Hardware/Software Payment	One-Time Payments	One-Time	1	\$0.00
Completion Payment	One-Time Payments	One-Time	1	\$0.00
Recurring Services - Annual	Recurring Payments	Annual	3	\$74,971.08

This Quote, including all attachments hereto, is entered into between Lantana Communications, ("Seller") and the company listed under the prepared for section ('Purchaser'). When signed by the parties where provided below, this Quote, including all attachments hereto, shall be incorporated into and made a part of the Agreement between Seller and Purchaser. This Quote is effective as of the first date mentioned above, and shall continue until project completion as set forth in the scope of work, unless earlier terminated in accordance with the Agreement. Signing this Quote or providing a Purchaser PO indicates acceptance of applicable Seller, and or, manufacturer Terms and Conditions as detailed and found at <http://lantanacom.com/eula> and any proposal specific terms outlined in the list of equipment and services and/or the scope of work.

Hardware/Software payment is due upon shipment of equipment or delivery of software and license(s) under Purchaser specific net terms. Completion payment is due upon acceptance of implementation, if implementation is included under Purchaser specific net terms. Recurring payment is due upon creation of contract under Purchaser specific net terms for term duration listed. Shipping, Handling, and Taxes will be added to listed pricing where applicable.



## Sales Agreement

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

**Retail**

Template Version: V1.1\_20200727

Generated Date: 20220726

Customer Order Form					
Customer Name:		CITY OF MESQUITE - POLICE STATION			
Customer Main Location					
Sold To Number:		0005114755		Payer Number: 0101309660	
Street Address:		777 GALLOWAY AVE			
City:		MESQUITE		State:	TX
				Zip:	75149
Customer Contact					
Name:		Joy Johnson			
Telephone #:		903-839-9112			
Email Address:		jroberts@lantanacom.com			
Quote Information					
Quote Number	AUS70096JF	Parent Quote Number	AUS70096JC	Start Date	30-Oct-2022
Currency	USD				
Additional Information					
Avaya Comments					
Quote Summary					
Offer		Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value (TCV)	
Solution Total		74,971.08	74,971.08	224,913.24	
Avaya Subscription Licensing Supplement		Total	69,799.08	69,799.08	209,397.24
Support Advantage Support Agreement Supplement		Total	1,615.20	1,615.20	4,845.60
Support Advantage Parts and Onsite Support		Total	3,556.80	3,556.80	10,670.40
Offer Description Links					
Offer Type		Service Description(s)			
Avaya Subscription Licensing Supplement		<a href="https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101063129">https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101063129</a>			
Support Advantage Support Agreement Supplement		<a href="https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101062743">https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101062743</a>			
Support Advantage Parts and Onsite Support		<a href="https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101062739">https://downloads.avaya.com/css/appmanager/css/P8Secure/documents/101062739</a>			
Terms and Conditions					
The following terms (collectively, the applicable "Terms") apply to purchases made under this Order:					
Service Description    The Service Descriptions mentioned above					
Governed by the terms and conditions of the Texas DIR contract No. DIR-CPO-4644, between Texas Department of Information Resources and Avaya Inc. with an effective date of 8/19/2021 ("Texas DIR contract").					
Amounts are exclusive of applicable Taxes, fees and/or shipping costs					
Customer Signature					

Customer signature below confirms Customer's agreement to the Terms and Conditions.										
Customer Company Name:					CITY OF MESQUITE - POLICE STATION					
Authorized Signature:										
Typed Name:							Date:			
Street Address:		777 GALLOWAY AVE								
City:		MESQUITE			State:		TX		Zip: 75149	
<b>Avaya Signature</b>										
Authorized Signature:										
Typed Name:							Date:			
Email Address:										
<b>Partner Company</b>					<b>Partner Preparer</b>					
Company Name:		LANTANA COMMUNICATIONS CORP.			Name:		Jeff Roberts			
Street Address:		1700 Tech Centre Parkway, Suite 100			Telephone #:		903-839-9112			
City:		Arlington			Email Address:		jroberts@lantanacom.com			
State:		TX		Zip:		76014				
Main Telephone #		903-839-9112								
Avaya Siebel ID:		424								
<b>Distributor Company</b>					<b>Distributor Sales Associate</b>					
Company Name:		ScanSource Inc.			Name:		Tammy Swank			
Street Address:		6 Logue Court			Telephone #:		800-790-2029			
City:		Greenville			Email Address:		Avayamaintenance@scansource.com			
State:		SC		Zip:		29615				
Main Telephone #		800-790-2029								
Avaya Siebel ID:		369								
<b>Summary By Location</b>										
Quote Reference Number	Payer #	Location Number	Location Address	Location Name	Service Term	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value (TCV)		
AUS70096JC	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	74,971.08	74,971.08	224,913.24		
AUS70096KW	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Municipal Airport LSP	36	0.00	0.00	0.00		
AUS70096KX	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Animal Shelter LSP	36	0.00	0.00	0.00		
AUS70096KY	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Community Services LSP	36	0.00	0.00	0.00		
AUS70096L0	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Library LSP	36	0.00	0.00	0.00		
AUS70096L1	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Service Center LSP	36	0.00	0.00	0.00		
AUS70096L2	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	City Admin ESS Dup	36	0.00	0.00	0.00		
Total						74,971.08	74,971.08	224,913.24		
<b>Coverage Summary by Location</b>										
QRN	Payer #	Location Number	Location Address	Location Name	Service Term	Coverage	Payment Term	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value (TCV)
AUS70096JC	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	SA PREF+UA	Annual	69,799.08	69,799.08	209,397.24

	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	SA SW PREF+UA	Annual	1,615.20	1,615.20	4,845.60
	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Police Station Main	36	Supt Advtg OnSite 8x5	Annual	3,556.80	3,556.80	10,670.40
AUS70096KW	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Municipal Airport LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096KX	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Animal Shelter LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096KY	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Community Services LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096L0	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Library LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096L1	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	Service Center LSP	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
AUS70096L2	0101309660	0005114755	777 GALLOWAY AVE, MESQUITE, TX, 75149	City Admin ESS Dup	36	SA SW PREF+UA	PrePay	0.00	0.00	0.00
Total								74,971.08	74,971.08	224,913.24

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<b>Location Detail</b>										
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<b>Location Name: Police Station Main</b>					<b>Location ID: 0005114755</b>					
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Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
230218	3	SA ON-SITE 8X5 SUPT CM LARGE GATEWAY 3YR AN PREPD	36	404	Supt Advtg OnSite 8x5	AN	296.40	3,556.80
352445	1	SA PREFER SUPT UPG SM R10 TRACKING	36	555	SA SW PREF+UA	PP	0.00	0.00
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING	36	555	SA SW PREF+UA	PP	0.00	0.00
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING	36	555	SA SW PREF+UA	PP	0.00	0.00
348270	1	SA PREFER SUPT UPG CMS R19 TRACKING	36	555	SA SW PREF+UA	PP	0.00	0.00
352443	1	SA PREFER SUPT UPG CC R10 TRACKING	36	555	SA SW PREF+UA	PP	0.00	0.00
405787	31	CC BASIC VOICE LICENSE FIXED SUBS ADJ LP	36	537	SA PREF+UA	AN	994.48	11,933.76
405418	1179	UC CORE LICENSE FIXED SUBS ADJ LP	36	537	SA PREF+UA	AN	4,822.11	57,865.32
352504	5	SA PREFER SUPT S8300E R10.X ESXI R7.X 3YR AN PREPD	36	555	SA SW PREF+UA	AN	134.60	1,615.20
403220	1	AVAYA MESSAGING MODEL NEW						
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
412787	5	S8300E UPGRADE TO AVAYA AURA R10.X - ESXI R7.x LIC:CU						
232253	1	SUPPORT ADVANTAGE COMMUNICATION MANAGER MODEL						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
232258	1	SUPPORT ADVANTAGE MESSAGING MODEL						
232256	1	SUPPORT ADVANTAGE REPORTING MODEL						
184856	1	CALL MANAGEMENT SYSTEM UPGRADE MODEL						

Code	Qty	Description	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
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<b>Summary Support Advantage</b>								
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230218	3	SA ON-SITE 8X5 SUPT CM LARGE GATEWAY 3YR AN PREPD	3,556.80	3,556.80	10,670.40	404	36	AN
352445	1	SA PREFER SUPT UPG SM R10 TRACKING	0.00	0.00	0.00	555	36	PP
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING	0.00	0.00	0.00	555	36	PP
352442	1	SA PREFER SUPT UPG AURA R10 TRACKING	0.00	0.00	0.00	555	36	PP
348270	1	SA PREFER SUPT UPG CMS R19 TRACKING	0.00	0.00	0.00	555	36	PP
352443	1	SA PREFER SUPT UPG CC R10 TRACKING	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	3,556.80	3,556.80	10,670.40			

<b>Summary Software Subscription</b>								
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405787	31	CC BASIC VOICE LICENSE FIXED SUBS ADJ LP	11,933.76	11,933.76	35,801.28	537	36	AN
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405418	1179	UC CORE LICENSE FIXED SUBS ADJ LP	57,865.32	57,865.32	173,595.96	537	36	AN
		Total Summary Software Subscription	69,799.08	69,799.08	209,397.24			
<b>Summary Support/Upgrade Advantage</b>								
352504	5	SA PREFER SUPT S8300E R10.X ESXI R7.X 3YR AN PREPD	1,615.20	1,615.20	4,845.60	555	36	AN
		Total Summary Support/Upgrade Advantage	1,615.20	1,615.20	4,845.60			
<b>Location Total</b>			74,971.08	74,971.08	224,913.24			

<b>Location Name: Municipal Airport LSP</b>			<b>Location ID: 0005114755</b>					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
415291	1	S8300E UPGRADE TO ESXI TRACKING						
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
Code	Qty	Description	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
<b>Summary Support Advantage</b>								
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			
<b>Location Total</b>			0.00	0.00	0.00			

<b>Location Name: Animal Shelter LSP</b>			<b>Location ID: 0005114755</b>					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
415291	1	S8300E UPGRADE TO ESXI TRACKING						
Code	Qty	Description	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
<b>Summary Support Advantage</b>								
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			
<b>Location Total</b>			0.00	0.00	0.00			

<b>Location Name: Community Services LSP</b>			<b>Location ID: 0005114755</b>					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
415291	1	S8300E UPGRADE TO ESXI TRACKING						
Code	Qty	Description	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
<b>Summary Support Advantage</b>								
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			
<b>Location Total</b>			0.00	0.00	0.00			

<b>Location Name: Library LSP</b>			<b>Location ID: 0005114755</b>					
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Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
415291	1	S8300E UPGRADE TO ESXI TRACKING						
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
185446	1	AVAYA COMMUNICATIONS SOLUTION						
Code	Qty	Description	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
Summary Support Advantage								
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			
Location Total			0.00	0.00	0.00			
Location Name: Service Center LSP			Location ID: 0005114755					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
185446	1	AVAYA COMMUNICATIONS SOLUTION						
184716	1	CM S8700 MULTI CONNECT MODEL UPGRADE						
415291	1	S8300E UPGRADE TO ESXI TRACKING						
Code	Qty	Description	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
Summary Support Advantage								
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			
Location Total			0.00	0.00	0.00			
Location Name: City Admin ESS Dup			Location ID: 0005114755					
Material Code	Qty	Description	Service Term	Coverage ID	Coverage Type	Billing Frequency	Extended Price	Estimated 1st Invoice Value
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	36	555	SA SW PREF+UA	PP	0.00	0.00
Code	Qty	Description	Estimated 1st Invoice Value	Subsequent Invoice Value	Total Contract Value	Coverage ID	Service Term	Billing Frequency
Summary Support Advantage								
352341	1	SUPT ADV PREFERRED REMOTE SITE TRACKING AURA R10	0.00	0.00	0.00	555	36	PP
		Total Summary Support Advantage	0.00	0.00	0.00			
Location Total			0.00	0.00	0.00			