



4RE/VISTA Price Quote

CUSTOMER: Mesquite Police Department

ISSUED: 1/10/2017 10:55 PM

EXPIRATION: 3/1/2017 6:00 PM

**TOTAL PROJECT ESTIMATED AT:
\$627,060.00**

ATTENTION: Zak LaJoie

SALES CONTACT: Izzy Valdovino

PHONE:

DIRECT:

E-MAIL:

E-MAIL: IzzyV@watchguardvideo.com

4RE and VISTA Proposal

VISTA HD Cameras and Options

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|---------------------------------|--------|----------|----------|-------------|
| HDW-ETH-SWT-005 | VISTA HD, 4RE, Smart PoE Switch | 115.00 | \$195.00 | \$195.00 | \$0.00 |

4RE In-Car System and Options

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|--|--------|------------|----------|--------------|
| 4RE-STD-GPS-RV2 | 4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. | 107.00 | \$4,795.00 | \$0.00 | \$513,065.00 |
| 4RE-ELT-GPS-200 | 4RE Elite DVR Camera System with support for up to 6 cameras, as well as, support for dual HiFi microphones. Includes an integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. | 8.00 | \$5,070.00 | \$0.00 | \$40,560.00 |
| CAM-4RE-PAN-NHD | Front Camera, 4RE, HD Panoramic | 115.00 | \$200.00 | \$0.00 | \$23,000.00 |
| CAM-AUX-GMB-001 | Auxiliary Camera, 4RE, Gimble with Bracket | 8.00 | \$195.00 | \$0.00 | \$1,560.00 |

4RE Hardware Warranties

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|--|--------|----------|----------|-------------|
| WAR-4RE-CAR-1ST | Warranty, 4RE, In-Car, 1st Year (Months 1-12) | 115.00 | \$0.00 | \$0.00 | \$0.00 |
| WAR-4RE-CAR-2ND | Warranty, 4RE, In-Car, 2nd Year (Months 13-24) | 115.00 | \$100.00 | \$0.00 | \$11,500.00 |



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|-----------------|--|--------|----------|--------|-------------|
| WAR-4RE-CAR-3RD | Warranty, 4RE, In-Car, 3rd Year (Months 25-36) | 115.00 | \$200.00 | \$0.00 | \$23,000.00 |
| WAR-4RE-CAR-4TH | Warranty, 4RE, In-Car, 4th Year (Months 37-48) | 115.00 | \$325.00 | \$0.00 | \$37,375.00 |

WatchGuard Video Technical Services

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|--|--------|-----------|----------|--------------|
| BRK-DV1-MIC-100 | Credit for Wireless Microphone | 115.00 | \$-200.00 | \$0.00 | \$-23,000.00 |
| DV1-AOH-GPS-RFB | IS-CHG-WIF-KIT; VISTA HD, WiFi Charging Radio Base Kit, incl. Power and Cables | 115.00 | \$195.00 | \$195.00 | \$0.00 |

Shipping and Handling

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-------------|-------------------------------|------|------------|------------|---------------------|
| Freight | Shipping and Handling Charges | 1.00 | \$2,875.00 | \$2,875.00 | \$0.00 |
| | | | | | \$627,060.00 |

Total Estimated Tax, may vary from State to State \$0.00

| | |
|---------------------------|---------------------|
| Configuration Discounts | \$47,725.00 |
| Additional Quote Discount | \$0.00 |
| Total Amount | \$627,060.00 |

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____