



CITY OF FRISCO

GEORGE A. PUREFOY MUNICIPAL CENTER
6101 FRISCO SQUARE BLVD
FRISCO, TEXAS 75034
TEL 972.292.5000
WWW.FRISCOTEXAS.GOV

June 9, 2016

Red the Uniform Tailor
3200 Commander Drive, Suite 114
Carrollton, Texas 75006
Attn: Kim Sylvester

**RE: Best Value Cooperative Bid #1306-061
Law Enforcement Uniforms**

Dear Ms. Sylvester,

On August 6, 2013 The City of Frisco City Council awarded the above mentioned bid to your agency. This is an annual contract which includes a one (1) year term with four (4) additional one (1) year renewals. The second renewal was exercised and will expire on August 6, 2016. The City of Frisco desires to exercise the third available renewal option under this agreement, from August 7, 2016 through August 6, 2017.

Per the letter and supporting documentation from Red the Uniform Tailor on June 6, 2016, the City of Frisco will accept the requested price increases requested. The revised pricing is attached.

Please acknowledge receipt and acceptance of this letter by signing and emailing it to Daniel Ford, dford@friscotexas.gov.

Patricia Klein
Name

6/9/2016
Date


Signature

Thank you for your interest in serving our needs. We look forward to a successful business relationship. If you have any further questions, please contact the Purchasing Division at (972) 292 5545.

Sincerely,

Daniel Ford, CPPO, CPPB
Purchasing Manager

cc: Frisco Police Department, Interlocal Agencies

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
1	S/S Supershirt Poly/Wool	Blauer	8446 (S-3X R&T)	None	\$62.25	3	\$64.12	3
2	L/S Supershirt Poly/Wool	Blauer	8436 (14.5-19.5 R&T)	None	\$71.55	3	\$72.98	2
3	L/S Super Shirt Polyester	Blauer	8670 (14.5-19.5 R&T)	None	\$46.20	3	\$47.59	3
4	S/S Supershirt Polyester	Blauer	8675 (S-3X R&T)	None	\$42.35	3	\$43.62	3
5	Mock Turtle Neck Sweater	Blauer	8110X (XS-3X R&T)	None	\$23.65	3	\$24.36	3
6	Fleece Lined Crew Neck Sweater	Blauer	221		DISC*			
7	S/S Colorblock Performance Polo	Blauer	8133 (XS-3X R&T)	None	\$49.60	5	\$52.08	5
8	L/S Bicomponent Knit Polo	Blauer	8140 (XS-3X)	None	\$55.85	3	\$56.97	2
9	S/S B.Cool Performance Polo	Blauer	8139 (XS-3X R&T)	None	\$35.60	2	\$37.02	4
10	L/S Cotton Polo	Blauer	8146 (XS-3X R&T)	None	\$33.65	None	\$34.32	2
11	L/S Street Shirt Polyester	Blauer	8371 (S-3X)	None	\$35.00	5	\$36.75	5
12	L/S Street Shirt Poly/Wool	Blauer	8471 (S-3X)	None	\$47.40	5	\$49.77	5
13	S/S Street Shirt Polyester	Blauer	8372 (S-3X)	None	\$32.00	5	\$33.60	5
14	S/S Street Shirt Poly/Wool	Blauer	8472 (S-3X)	None	\$39.85	4	\$41.84	5
15	Armor Skin Vest Polyester	Blauer	8370 (XS-3X S,R&T)	None	\$62.75	5	\$65.89	5
16	Armor Skin Vest Poly/Wool	Blauer	8470 (XS-3X S,R&T)	None	\$75.20	5	\$78.96	5
17	Class A L/S Zippered PolyesterShirt	Blauer	8600Z (14.5-19.5 R&T)	None	\$38.50	3	\$39.66	3
18	Class A L/S Poly/Wool Shirt	Blauer	8450 (14.5-19.5 R&T)	None	\$64.80	3	\$66.74	3
19	Class A S/S Zippered Polyester Shirt	Blauer	8610Z (S-3X R&T)	None	\$34.65	3	\$36.04	4
20	Class A S/Sleeve Poly/Wool Shirt	Blauer	8460 (S-3X R&T)	None	\$58.20	4	\$59.95	3
21	S/S Bicomponent Kit Polo Zip-Front	Blauer	8135-04 (XS-3X)	None	\$48.15	3	\$49.11	2
22	S/S Bicomponent Kit Polo	Blauer	8130 (XS-3X)	None	\$46.85	3	\$47.79	2
23	S/S Hi-Vis Polo	Blauer	8137 (XS-3X R&T)	None	\$57.65	4	\$59.96	4
24	S/S BDU Tactical Shirt	Blauer	8740 (XS-3X R&T)	None	\$48.60	4	\$49.57	2
25	L/S BDU Tactical Shirt	Blauer	8730 (XS-3X R&T)	None	\$54.40	4	\$55.49	2
26	L/S Shirt Poly/Cotton	Blauer	8431 (14.5-19.5 R&T)	None	\$38.95	5	\$39.73	2
27	S/S Cotton Polo	Blauer	8136 (XS-3X R&T)	None	\$29.60	None	\$30.19	2
28	S/S Shirt Poly/Cotton	Blauer	8421 (S-3X R&T)	None	\$32.75	4	\$33.73	3

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
29	S/S Streetgear Shirt Poly/Cotton	Blauer	8713X (XS-3X R&T)	None	\$41.10	3	\$41.92	2
30	S/S B.Cool Performance Polo	Blauer	8139 dup line 9		-----	-----	-----	-----
31	L/S B.Cool Performance Polo	Blauer	8149 (XS-3X R&T)	None	\$38.90	4	\$40.07	3
32	Women's L/S Taclite Pro Shirt	5.11	62070 (S-XL)	None	\$42.20	None	\$42.20	None
33	Women's S/S Performance Polo	5.11	61165 (S-XL)	None	\$33.75	None	\$33.75	None
34	Maverick Carrier MOLLE compatable webbing sys	Point Blank		None	\$187.95	5	\$197.35	5
35	S/S Tactical Polo, all colors	Elbeco	K51XX (XS-XL)	None	\$28.99	None	\$30.44	5
36	L/S Tactical Polo, all colors	Elbeco	K51XX (XS-XL)	None	\$31.85	None	\$33.44	5
37	L/S Work Shirt Poly/Cotton	Dickies	574 (S-2X)	None	\$16.75	None	\$17.59	5
38	S/S Work Shirt Poly/Cotton	Dickies	1574 (S-2X)	None	\$15.75	None	\$16.54	5
39	Jersey Polo 5.6 oz Emb-2 lines left chest, 2 lines right chest	Specify Brand		None	\$25.50	None	\$25.50	None
40	Tactical Response Combat Shirt Poly/Cotton Black	Atlenco	2552 (XS-XL/R; M-XL/L)	None	\$39.00	None	\$40.95	5
41	Tactical Response Uniform Shirt Poly/Cotton Ripstop Black	Atlenco	1288 (XS-XL/S; XS-XL/R; M-XL/L)	None	\$36.15	5	\$37.23	3
42	Tru Extreme Tactical Response Uniform, Navy	Atlenco	1203		Color Disc*			
43	TRU 1/4 Zip Combat Shirt, 65 Poly/35 Cot Ripstop Sleeves, Urban Digital/Black	Atlenco	2570 (XS-XL/R; M-XL/L) (6970 not Atlenco #)	None	\$53.90	None	\$53.90	None
44	TRU Extreme Vest	Atlenco	2880 (8970 not Atlenco #)		DISC*			
45	Tru Spec L/S T-Shirt	Atlenco	4320 (S-2X)		DISC			
46	Tru Spec S/S T-Shirt Silkscreened front left chest, large on back	Atlenco	4317 (S-2X)		DISC			
47	TRU Extreme Combat Vest	Atlenco	2880 (dup line 44)		-----			
48	Tactical Response Uniform Shirt Nylon/Cotton OD Green	Atlenco	1385 (XS-XL/S; XS-XL/R; M-XL/L)	None	\$40.40	None	\$42.42	5
49	Tactical Response Unif 1/4 Zip Combat Shirt Nylon/Cot OD Green	Atlenco	2547 (XS-XL/R; M-XL/L)	None	\$46.60	None	\$48.93	5
50	Women's S/S Professional Polo Cotton	5.11	61166 (S-XL)	None	\$35.40	5	\$35.40	None
51	S/S Professional Polo Cotton	5.11	41060 (XS-2X)	None	\$35.40	5	\$35.40	None
			3X	None			\$38.20	None
			L-5X/T	None			\$38.20	None
52	L/S Professional Polo Cotton	5.11	42056 (XS-2X)	None	\$39.85	5	\$38.20	Decrs.
			3X	None			\$42.45	

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
			L-5X/T	None			\$42.45	
53	S/S Tactical Polo Jersey Cotton	5.11	71182 (S-2X)	None	\$33.75	None	\$33.75	None
			3X	None			\$38.20	None
SUBTOTAL GROUP 1								
1	Pant 6-Pocket Poly/Wool	Blauer	8567 (28-52 R&L)	None	\$78.45	4	\$80.02	2
2	B.Dry Rain Paints	Blauer	134-11 (XS-3X S,R,&L)	None	\$46.85	3	\$47.79	2
3	Stretch Nylon Bicycle Shorts	Blauer	8842		DISC*			
4	Stretch Nylon Bicycle Pants	Blauer	8822		DISC*			
5	Pant 4-Pocket Polyester	Blauer	8650 (28-52 R&L)	None	\$36.55	3	\$37.65	3
6	Pant 4-Pocket Poly/Wool	Blauer	8560 (28-52 R&L)	None	\$67.70	3	\$69.05	2
7	Pant 6-Pkt Hidden Pkt Polyester	Blauer	8657 (28-52 R&L)	None	\$47.45	3	\$48.40	2
8	Pant 6-Pkt Hidden Pkt Poly/Wool	Blauer	8567 (28-52 R&L)	None	\$78.40	4	\$79.97	2
9	Pant Cargo Pocket Polyester	Blauer	8655 (28-52 R&L)	None	\$47.30	4	\$48.72	3
10	Pant Cargo Pocket Poly/Wool	Blauer	8565 (28-52 R&L)	None	\$78.40	4	\$80.75	3
11	Pant Operational Silver Tan	Blauer	8835-45 (28-52 R&L)	None	\$50.20	2	\$51.20	2
12	Motorcycle Rain Pant Black	Blauer	9972-11 (XS-3X S,R,&L)	None	\$224.40	5	\$235.62	5
13	Short 6-Pocket Inserts Poly/Cotton	Blauer	8841-1X (28-52)	None	\$53.40	2	\$54.47	2
14	Motorcyle Pants 100% Poly	Blauer	8650X		See Notes			
15	Motorcyle Pants 75 Poly/25 Wool	Blauer	8560X		See Notes			
16	BDU Tactical Pant	Blauer	8830 (28-52 R&L)	None	\$53.90	3	\$54.98	2
17	Pant 4-Pocket Poly/Cotton	Blauer	8821X (28-52 R&L)	None	\$53.40	2	\$54.47	2
18	Pant 6-Pocket Poly/Cotton	Blauer	8810X (28-52 R&L)	None	\$60.35	2	\$61.56	2
19	Pant EMS Cargo Pocket Poly/Cotton (Medic Response)	Blauer	8828-04 (28-48)	None	\$57.65	4	\$58.80	2
20	Short 6-Pocket Poly/Cotton	Blauer	8840X (28-52)	None	\$52.10	2	\$53.14	2
21	Women's TacLite Pro Pant Poly/Cotton	5.11	64360 (02-20 R&L)	None	\$42.25	None	\$42.25	None
22	Pant Tactical Cotton	5.11	74251 (28-44)	None	\$43.50	3	\$43.50	None
23	Pant TacLite Pro Poly/Cotton	5.11	74273 (28-44)	None	\$42.25	None	\$42.25	None
			74273L (46-54)				\$50.95	None

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
24	Pant TDU Poly/Cotton Twill	5.11	74004 (XS-2X S,R&L)	None	\$37.99	None	\$37.99	None
25	Short TacLite Pro 11" Poly/Cotton Ripstop	5.11	73308 (28-44)	None	\$42.10	4	\$42.10	None
26	Short Tactical 9" Cotton Canvas	5.11	73285 (28-44)	None	\$42.10	4	\$42.10	None
27	Short TacLite Pro 9.5" Poly/Cotton Ripstop	5.11	73287 (28-44)	None	\$42.10	4	\$42.10	None
28	Pant TDU Poly/Cotton Ripstop	5.11	74003 (XS-2X S,R&L)	None	\$37.99	None	\$37.99	None
29	Men's Tactical Pant, 65 Poly/35 Cotton Ripstop	Propper	F524350		DISC*			
30	BDU Trouser 60 Cotton/40 Poly Twill	Propper	F520112 (XS-4X/R; S-2X/L)	None	\$26.75	None	\$26.75	None
31	Bike Pant Supplex	Olympic	OCP588-S (S-3X)	None	\$109.25	None	\$109.25	None
32	Motorcycle Breeches 55 Poly/45 Wool	United Uniform	10313 (28-42)	None	\$179.00	None	\$179.00	None
33	Men's Pant EMS/EMT Utility 65 Poly/35 Cotton	Tact Squad	7011N (28-44)	None	\$26.85	None	\$26.85	None
34	Men's Pant EMS/EMT Utility 65 Poly/35 Cotton	Tact Squad	7011N (46-50)	None	\$29.70	None	\$29.70	None
35	Men's Pant EMS/EMT Utility 65 Poly/35 Cotton	Tact Squad	7011N (52-56)	None	\$31.45	None	\$31.45	None
36	Men's Work Pant 65 Poly/35 Cotton Twill	Dickies	874 (28-44)	None	\$20.50	None	\$20.50	None
37	Pants	Atlenco	7100 (invalid part #)		DUP			
38	Tactical Response Uniform Pant Poly/Cotton Black	Atlenco	1289 (XS-XL/S; XS-XL/R; S-XL/L)	None	\$34.45	None	\$36.17	5
39	Tru Xtreme Tactical Response Uniform Pant, Navy	Atlenco	1213		Color Disc			
40	24-7 EMS Pant Poly/Cotton Ripstop Black	Atlenco	1121 (28-44)	None	\$35.10	None	\$35.80	2
41	Tactical Response Uniform Pant Nylon/Cotton OD Green	Atlenco	1391 (XS-XL/S; XS-XL/R; S-XL/L)	None	\$40.40	None	\$42.42	5
42	Tru H2O Proof ECWCS Pants, OD	Atlenco	3174		DISC*			
SUBTOTAL GROUP 2								
1	Leather Gloves (Cutting Horse Black, Tan)	Toughmate		NB	----		\$0.00	
2	Gentex Ballistic Helmet, Commercial ACH	8470-01-523-0071	03C11787-3B2	NB	----		\$0.00	
3	Assault Gloves	Wylie X	CAG-1-G232	NB	----		\$0.00	
4	BG Gel WireTap Long-finger gloves	Specialized		NB	----		\$0.00	
5	Rift Helmet	Giro		NB	----		\$0.00	
6	Operator Tactical Glove	Hatch	SOG-600	None	\$50.90	5	\$53.45	5
7	Delta 4 w/R2S Ratchet Retention Sys Tactical Ballistic Helmet	ProTech	PTA-DELTA4-R2S	None	\$505.20	5	\$530.46	5
SUBTOTAL GROUP 3								

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
1	Hi-Lite Carrier Hi-Lite Ballistics BII w/XC, Soft Trauma	Point Blank		None	\$652.80	5	\$665.86	2
2	Dragonfire Complete Vest KXPIIIA (XPIIIA-1) Ballistics Level IV Plates	Point Blank		None	\$1,790.25	5	\$1,790.25	None
3	VisionCarrier Vision Ballistics All-2 ThorShield w/XC, Soft Trauma	Point Blank			DISC*			
4	Vision Carrier Vision Ballistics AllIA-1 ThorShield w/XC, Soft Trauma	Point Blank			DISC*			
5	Vision Carrier FLXIIIA Ballistics ThorShield w/XC, Soft Trauma	Point Blank			DISC THORSHIELD NOW SEPARATE			
6	Hi-Lite Carrier FLXIIIA-1 Ballistics w/XC, Soft Trauma	Point Blank		None	\$749.50	5	\$764.49	2
7	RAM-1 Complete Vest KXPIIIA (XPIIIA-1) Ballistics Level IV Plates, 5 Std Pouches	Point Blank		None	\$1,840.80	4	\$1,840.80	None
8	FAV Level IIIA Ballistic Vest	ProTech	FAV T2		DISC*			
9	Ballistic Groin Protector	ProTech	PTA-FAVMKII-BR01-GP		DISC*			
10	Ballistic Bicep Protector	ProTech			DISC*			
11	Ballistic Yoke Protector	ProTech			DISC*			
12	Ballistic Chaps	ProTech			DISC*			
13	Rifle Plate Type IV	ProTech	PSA-4C-9812-1		DISC*			
14	Rifle Threat Mini-Side Plates Type IV	ProTech	PLT-IV-2220-6X6		DISC*			
SUBTOTAL GROUP 4								
1	B.Dry Duty Jacket	Blauer	6120 (S-3X S,R,&T)	None	\$117.95	None	\$123.85	5
2	Raincoat Lightweight Reversible 48" Long	Blauer	26990 (XS-3X S,R&T)	None	\$101.25	5	\$105.30	4
3	Rain Jacket Lightweight Reversible 32" Long	Blauer	26991 (XS-3X S,R&T)	None	\$88.95	5	\$93.40	5
4	Colorblock Softshell Fleece Jacket/Liner	Blauer	4670 (XS-3X S,R&T)	None	\$110.55	None	\$116.08	5
5	B.Dry Cruiser Jacket w/Liner	Blauer	9810Z (XS-3X S,R&T)	None	\$149.90	5	\$155.90	4
6	Supershell Jacket w/Gore Tex Dark Navy	Blauer	9970-04 (XS-3X S,R&T)	None	\$277.35	5	\$285.67	3
7	Supershell Jacket w/Gore Tex Hi-Vis	Blauer	9970V-52 (XS-3X S,R&T)	None	\$295.85	4	\$307.68	4
8	TacShell Jacket	Blauer	9820 (XS-3X S,R&T)	None	\$202.45	3	\$208.52	3
9	SoftShell Fleece Jacket/Liner	Blauer	4660 (XS-3X S,R&T)	None	\$98.25	None	\$103.16	5
10	Rain Jacket B.Dry Reversible 32.5"	Blauer	233R-53 (XS-3X S,R&T)	None	\$124.00	3	\$125.24	1
11	Raincoat B.Dry Reversible 48.5" Long	Blauer	733-53 (XS-3X S,R&T)	None	\$139.20	3	\$141.98	2
12	Fleece Jacket/Liner	Blauer	4650 (XS-3X S,R&T)	None	\$61.45	None	\$61.45	None

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
13	Zip Front Breakaway Vest	Blauer	343P-55 (ALL)	None	\$60.75	3	\$60.75	None
14	Emergency Response Jacket	Blauer	9845Z-04		DISC*			
15	Fleece Pullover w/Polar-Tec	Blauer	4600		DISC			
16	Gore-Tex Ike Length Duty Jacket w/Liner	Blauer	9915Z (XS-3X S,R&T)	None	\$250.55	3	\$258.07	3
17	Job Shirt 1/4 Zip Front	5.11	72314 (XS-2X)	None	\$50.65	None	\$53.18	5
			3X	None			\$57.75	
			L-5X/T	None			\$62.00	
18	Job Shirt 1/4 Zip Front Waterproof	5.11	72363 (XS-2X)	None	\$59.10	None	\$61.46	4
19	Softshell Patrol Duty Jacket	5.11	48124 (XS-2X)		DISC			
20	Packable Jacket Lined Black	5.11	48052-019 (XS-2X)	None	\$42.20	None	\$42.20	None
21	Chameleon Softshell Jacket	5.11	48099 (XS-2X)	None	\$101.25	None	\$101.25	None
22	Leather Motorcycle Jacket Indianapolis	Taylor Leatherwear	TL-4461Z (S-XL)	None	\$313.95	5	\$326.51	4
23	Tru Spec M-65 Field Jacket Black	Atlenco	2440 (X-XL/R; M-XL/L)	None	\$67.35	5	\$70.72	5
24	Tru H20 Proof Gen 2 ECWCS Parka	Atlenco	2004		DISC*			
25	Bike Jacket, New York Style, Supplex	Olympic	ONY673-S (S-3X)	None	\$166.10	None	\$166.10	None
26	Security Bomber Jacket Brown w/shoulder patches	Liberty	505MBN (S-XL)	None	\$37.10	4	\$37.10	None
27	Softshell Jkt Police screened ea sleeve & Lg Screen on back	Flying Cross	54100	NB	-----			
28	Raid Jacket, Nylon w/PD badge on front & Police screened on back	Dutyman	J31-BLACK (S-XL)	None	\$35.10	4	\$36.86	5
SUBTOTAL GROUP 5								
1	Dress Hat 1-Hole Navy	Midway	5-STAR	None	\$37.25	None	\$38.00	2
	Dress Hat	Keytone	R-13 (1-4)				\$71.30	
			R-13 (5-11)				\$63.55	
			R-13 (12 or more)				\$55.80	
2	Hat Band (Chin Strap) Snake	Premier	P8004 Gold / P8005 Silver	None	\$5.75	5	\$6.04	5
3	Tie Clip-On Dark Navy	Samuel Broome	14.5, 16, 18, 20, 22	None	\$5.50	None	\$5.50	None
4	Name Tag (F. LAST)	Johnson Plastics	G687622 (NP-GOLD-CB)	None	\$7.00	None	\$7.00	None
			G682622 (NP-SILV-CB)	None	\$7.00	None	\$7.00	None
5	Patch Sergeant Chevrons /pr 3.5"	Premier	222 Royal/Black/White	None	\$4.50	None	\$4.50	None

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
6	Patch Corporal Chevrons /pr 3.5"	Premier	322 Royal/Black/White	None	\$4.50	None	\$4.50	None
7	Garrison Belt Plain Black w/Metal Buckle	Dutyman	1511 (28-44)	None	\$21.00	None	\$21.00	None
8	Rain Gear, Pants and Parka	Atlenco	8300/2004 (invalid part #'s)		---			
9	Balaclava Nomex, Foliage Green	Blackhawk	333005FG	None	\$16.80	5	\$16.80	None
10	SWAT Pin	Davis & Stanton	M112	None	\$5.20		\$5.20	None
11	Hatch Knee and Elbow Pads (see below for elbow pads)	Hatch	XTAC 300 (Knee)	None	\$16.40	1	\$17.22	5
		Hatch	XTAC 350 (Elbow)	None	\$13.50	None	\$13.77	2
12	Eye Protection ICE Tactical Kit protective shooting glasses	ESS	740-0007	NB	----			
13	Accumold Defender Duty Holster	Bianchi	7120	None	\$73.05	4	\$73.05	None
14	Accumold Covered Handcuff Case	Bianchi	7300	None	\$15.55	4	\$15.55	None
15	Accumold Slimline Radio Holder	Bianchi	7324	None	\$22.40	3	\$22.40	None
16	Accumold Slimline double magazine pouch	Bianchi	7344		DISC			
17	Accumold Expandable Baton Holder	Bianchi	7312	None	\$12.10	3	\$12.10	None
18	Accumold Mace/OC Spray Holder	Bianchi	7307	None	\$14.20	4	\$14.20	None
19	Accumold Compact light holder	Bianchi	7311	None	\$17.60	3	\$17.60	None
20	Accumold Belt Keeper-4 pack	Bianchi	7406	None	\$8.75	4	\$8.75	None
21	Accumold Double Magazine Pouch	Bianchi	7302	None	\$22.75	3	\$22.75	None
22	International Belt Liner-Nylon	Bianchi	7205	None	\$22.10	4	\$22.10	None
23	Accumold Tactical Nylon Duty	Bianchi	7210	None	\$25.20	3	\$25.20	None
24	Patroltek Nylon Belt Keepers 4 pack	Bianchi	8006	None	\$6.95	3	\$6.95	None
25	Dress Hat 2-Hole Horizontal	Midway	5-STAR	None	\$37.25	None	\$38.37	3
26	Men's Uniform Clip-On Tie	Wolfmark	001180-14,16,18	None	\$4.80	None	\$4.80	None
			001180-20,22	None	\$4.80	None	\$4.80	None
27	Hat Cover Reversible Gore-Tex	Blauer	9101-15		DISC*			
28	Suspenders (Armorskin Suspension System)	Blauer	174		DISC*			
29	Hat Cover Reversible Black/Hi-Vis Yellow	Blauer	107-53	None	\$8.75	None	\$9.10	4
30	Breakaway Traffic Vest Hi-Vis Yellow	Blauer	339P-55 (ALL)	None	\$44.25	None	\$44.25	None
31	Taser X-26 Duty Holster Basketweave	Blackhawk	44H015BW	None	\$51.85	5	\$51.85	None

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
32	Pepper Spray Stream MK-3 1.5 oz	Defense Tech	43345	None	\$10.45	None	\$10.45	None
33	Foam Chrome 26" Tactical Baton Black	ASP	52611	None	\$89.50		\$92.19	3
34	Flashlight SL20XP LED w/120v AC/DC	Streamlight	25103	None	\$109.70	5	\$115.19	5
35	Flashlight Battery Stick SL20-XP	Streamlight	25170	None	\$38.28	5	\$39.43	3
36	Flashlight Battery Stick SL-20X-LED	Streamlight	20175	None	\$38.25	5	\$39.40	3
37	Flashlight Traffic Cone SL-20XP/SL20X-LED	Streamlight	22519	None	\$5.65	5	\$5.82	3
38	TLR1 Aluminum Tactical Light	Streamlight	69110	None	\$120.20	2	\$126.21	5
39	Magazine/Handcuff Paddle Holster	Fobus	CU9G	None	\$27.20	None	\$28.29	4
40	Centurion Knee Pads Black	Hatch	KP250	None	\$18.35	4	\$18.90	3
41	Double Stack M4 Mag Pouch	ProTech	TP4	None	\$34.35	None	\$34.35	None
42	Single Side Arm Pouch	ProTech	TP10	None	\$30.00	None	\$30.00	None
43	Single Grenade Pouch	ProTech	TP15	None	\$30.00	None	\$30.00	None
44	Distraction Device Pouch #25	ProTech	TP16	None	\$25.75	None	\$25.75	None
45	Gas Mask Pouch	ProTech	TP18	None	\$38.65	None	\$40.58	5
46	Utility Pouch 8x8	ProTech	TP19	None	\$38.65	None	\$38.65	None
47	Utility Pouch 4x8, Vertical	ProTech	TP19A	None	\$34.35	None	\$34.35	None
48	Medic Pouch	ProTech	TP20	None	\$51.50	None	\$51.50	None
49	Universal Radio Pouch	ProTech	TP21	None	\$34.35	None	\$35.72	4
50	Hydration Pouch	ProTech	TP22	None	\$60.10	None	\$35.72	Decrs.
51	Hydration Bladder	ProTech	TP22B	None	\$25.75	None	\$25.75	None
52	Side Plate Pouch 6x6	ProTech	TP24	None	\$34.35	None	\$34.35	None
53	Double Mag Pouch, Molded Cordura	Blackhawk	44A001BK	None	\$29.75	5	\$28.35	None
54	Bone Conduction Speaker w/Noise Cancellation Mic	Ear Phone Connect	EP2223QR M2	NB	-----			
55	M3 Tactical Pistol Light	Insight	INTGLL-001-A1		DISC			
56	Universal Radio Holder	Safariland	763	None	\$22.75	None	\$23.66	4
57	Handcuff Case Hidden Snap Plain Black	Safariland	190-2HS	None	\$26.85	None	\$27.92	4
58	ALS/SLS Duty Holster Hi-Gloss (No Light)	Safariland	6360-83-91	None	\$134.65	5	\$141.38	5
59	Handcuff Case Hidden Snap Hi-Gloss	Safariland	90-9HS	None	\$22.75	None	\$23.66	4

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
60	Double Mag Pouch Hi-Gloss	Safariland	77-83-9	None	\$29.50	None	\$30.68	4
61	Belt Keeper Hlidden Snap Hi-Gloss	Safariland	62-9HS	None	\$32.76	None	\$7.65	Decrs.
62	Brass Buckle for Duty Belt	Safariland	B-602B	None	\$11.00	None	\$11.00	None
63	SSIII Duty Holster Basketweave No Light	Safariland	070-83-181	None	\$146.90	3	\$154.25	5
64	ALS/SLS Duty Holster w/light	Safariland	6360-832	None	\$159.80	5	\$167.79	5
65	SLS Duty Holster Basketweave w/M3 light	Safariland	6280-832	None	\$144.25	5	\$151.46	5
66	ALS Tactical Leg Holster w/light STX Glock 17/22	Safariland	6304-832	None	\$151.80	5	\$159.39	5
67	Duty Belt w/hook Basketweave	Safariland	87V	None	\$56.25	None	\$58.50	4
68	Buckleless Reversible Inner Belt w/loop Basketweave	Safariland	99-X-4 (XS-XL)	None	\$27.99	None	\$29.11	4
69	Belt Keeper Hidden Snap Basketweave	Safariland	62-4HS	None	\$16.25	None	\$16.25	None
70	ALS Tactical Drop Holster w/light STX	Safariland	6354	None	\$154.30	5	\$162.02	5
71	Belt buckless basketweave	Safariland	Dup line 68		-----			
72	Belt Buckleless w/hook Basketweave (up to 44)	Safariland	94-XX-4	None	\$56.25	None	\$58.50	4
73	SLS Duty Holster Basketweave w/M3 light	Safariland	6280-8321-81	None	\$133.45	5	\$140.12	5
74	Double Mag Pouch Hidden Snap Basketweave	Safariland	77-83-4HS	None	\$29.45	None	\$30.63	4
75	Baton Holder Basketweave (ASP)	Safariland	35-F26-4	None	\$22.75	None	\$23.66	4
76	Flashlight Holder Open Top Basketweave (Stinger)	Safariland	306-11-4	None	\$19.35	None	\$20.12	4
77	Mace/OC Holder Hidden Snap Basketweave	Safariland	38-4-4HS	None	\$22.75	None	\$23.66	4
78	Handcuff Case Hidden Snap Basketweave	Safariland	90-4HS	None	\$22.75	None	\$23.66	4
79	Universal Nylon Radio Holder	Unkle Mikes	8880-6	None	\$24.00	None	\$24.48	2
80	Neck Tie, Navy Blue Hook/Loop	Uniform Cravats	Dup line 3		-----			
81	Name Plate Gold or Silver	Blackinton	J5	None	\$8.65	5	\$8.97	4
82	"Serving Since" Bar	Blackinton	J6	None	\$12.05	5	\$12.05	None
83	Friend or Foe Stretch Fit Cap	Under Armour	1219733-001	None	\$16.90	None	\$16.90	None
84	Heat Gear Tactical Hood-Black	Under Armour	1219738-001		DISC			
85	Cold Gear Tactical Hood-Black	Under Armour	1219737-001		DISC			
86	Handcuff Model 100 Chain Nickel	Kroll (S&W)	350103	None	\$24.25	None	\$24.25	None
87	SERPA CQC Holster Matte Finish (Glock 17/22/31)	Blackhawk	410500BK	None	\$42.50	5	\$42.50	None

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
88	Mourning Band "Nemo Me Impune Lacessit"	Premier	E1077	None	\$2.60	None	\$2.60	None
89	Collar Police Style Corporal Chevrons 3/4" Silver	Premier	P303	None	\$4.50	None	\$4.50	None
90	Collar Police Style Sergeant Chevrons 3/4" Gold	Premier	P304	None	\$4.95	None	\$4.95	None
91	Collar Lieutenant Bars Smooth Mini Gold	Premier	P1300	None	\$6.00	None	\$6.00	None
SUBTOTAL GROUP 6								
1	Top Strap Dress Instep Patrol Boots	Dehner		\$879.20	\$879.20	None	\$879.20	None
2	Dehcord Calfskin Custom Motor Boots w/DbI Nitrene Sole	Dehner		\$756.00	\$756.00	None	\$756.00	None
3	Race Mountain Bike shoes	Bontrager			-----			
4	Clash Boot	Blauer	FW016		DISC*			
5	Clash Waterproof Boot	Blauer	FW016WP (ALL)	None	\$101.30	5	\$106.37	5
6	Durashocks 8" Gore-Tex Boot	Bates	E03135 (ALL)	None	\$122.25	None	\$122.25	None
7	Duty Oxford Hi-Gloss	Bates	E00941 (ALL)	None	\$80.80	5	\$84.80	5
8	Duty Oxford Low Quarter Hi-Gloss	Bates	FW668 (dup line 9)		-----		\$0.00	
9	Duty Shoe Oxford Hi-Gloss	Bates	E22141 (ALL)	None	\$49.95	5	\$49.95	None
10	Delta Trainer Boot Black	Bates	3206		DISC			
11	Delta Trainer Shoe	Bates	3206 - Dup		DISC			
12	Mid Tactical Shoe	Under Armour	1236880		DISC*			
13	Valsetz Boots	Under Armour	1224003		DISC*			
14	ATAC 6" Side Zip Boot Black	5.11	12018 (ALL)	None	\$73.50	None	\$73.50	None
SUBTOTAL GROUP 7								
OPTIONAL REPLACEMENTS FOR DISCONTINUED ITEMS								
GROUP 1					Renewal #2		Renewal #3	
6	Fleece Lined V-Neck Sweater	Blauer	225 (XS-3X)		\$85.40		\$85.40	None
6a	Fleece Lined 1/4 Zip Neck Sweater (Dark Navy Only)	Blauer	227-04 (XS-3X)		\$89.25		\$89.25	None
42	Tru Extreme Tactical Response Uniform Shirt, Black	Atlenco	1242 (S-XL/S; XS-XL/R; S-XL/L)		\$80.45		\$80.45	None
44	Men's 24-7 Series Vest, 65 Poly/35 Cotton Ripstop, Black	Atlenco	2830 (S-XL)		DISC			
GROUP 2								

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
3	Flextech Bike Shorts	Blauer	8842-04 (28-52)		\$63.25		\$64.52	2
4	Flextech Zip-Off Bike Pants	Blauer	8822Z (28-52 R&L)		\$75.40		\$79.17	5
29	Men's Lightweight Tactical Pant, 65 Poly/35 Cotton	Propper	F525250 (30-56)		\$34.25		\$34.25	None
39	Tru Xtreme Tactical Response Uniform Pant, Black	Atlenco	1246 (S-XL/S; XS-XL/R; S-XL/L)		\$80.45		\$80.45	None
42	H2O Proof ECWCS Pant, OD Green	Atlenco	2047 (S-XL/R; M-XL/L)		\$58.10		\$58.10	None
GROUP 3								
8	FAV Tactical Body Armor Level IIIA; Includes Front/Back 8x10 Side/Shoulder Protection	ProTech	PTA-FAV-MR01-3A		\$1,608.00		\$1,608.00	None
9	Ballistic Groin Protector	ProTech	PTA-GROIN-MR01-3A		\$199.50		\$209.48	5
9a	Ballistic Groin Protector Enhanced	ProTech	PTA-ENHGROIN-MR01-3A		\$259.35		\$272.32	5
10	Ballistic Bicep/Upper Arm Protector	ProTech	PTA-UPPERARM-MR01-3A		\$385.70		\$404.99	5
11	Ballistic Yoke Protector (TAV System)	ProTech	PTA-TAV-YOKE-MR01-3A		\$492.10		\$516.71	5
11a	Ballistic Collar Protector	ProTech	PTA-FAV-COLLAR-MR01-3A		\$146.30		\$153.62	5
11b	Ballistic Throat Protector	ProTech	PTA-THROAT-MR01-3A		\$139.65		\$146.62	5
12	Ballistic Chaps	ProTech	PTA-CHAPS-BR01-3A		\$645.05		\$677.30	5
13	Rifle Plate Stand Alone Mutli Curve, Shooters Cut	ProTech	PTA-2230-10X12-MC-SH		\$474.50		\$498.23	5
14	Rifle Plate Stand Alone Single Curve Rectangle Cut	ProTech	PTA-2230-6X6-SC-RE		\$234.00		\$245.70	5
GROUP 4								
3	Vision Carrier Alpha Elite Ballistics AXII ThorShield w/XC, Soft Trauma	Point Blank	DISC THORSHIELD NOW SEPARATE					
	Vision Carrier Alpha Elite Ballistics AXII w/XC, Soft Trauma	Point Blank	VS5AXACS0M				\$771.55	
	ThorShield Sleeve	Point Blank	MC1N00ACTT				\$72.05	
4	Vision Carrier Alpha Elite Ballistics AXIIIA ThorShield w/XC, Soft Trauma	Point Blank	DISC THORSHIELD NOW SEPARATE					
	Vision Carrier Alpha Elite Ballistics AXIIIA w/XC, Soft Trauma	Point Blank	VS5AXDCS0M				\$854.40	
	ThorShield Sleeve	Point Blank	MC1N00ACTT				\$72.05	
24	H2O Proof Gen 2 ECWCS Parka, OD Green	Atlenco	2028 (S-XL/R; M-XL/L)		\$93.90		\$93.90	None
GROUP 5								
14	Crosstech Emergency Response Jacket	Blauer	9845-04 (XS-3X S,R&T)		\$240.20		\$252.21	5
GROUP 6								
27	Hat Cover Reversible Gore-Tex Black/HI-Vis Yellow	Blauer	9101-53		\$28.60		\$28.60	None
28	Suspenders (Armorskin Suspension System)	Blauer	174-1-11 (S,R&T)		\$31.25		\$31.56	1

Frisco PD Law Enforcement Uniform Bid #1306-061 Renewal #3

Item	Description	Vendor	Part #	Renewal #1	Renewal #2		Renewal #3	
					New Price	Incr % (+/-)	New Price	Incr % (+/-)
GROUP 7								
4	F	Blauer	FW016LT (ALL)		\$98.40		\$103.32	5
11	Delta Sport Shoe	Bates	E03204 (ALL)		\$94.95		\$94.95	None
12	Chetco TAC	Under Armour	1276808 (ALL)		DISC			
12a	Tabor Ridge Low	Under Armour	1254924 (ALL)		\$105.50		\$105.50	None
13	Valsetz RTS 7" Boot	Under Armour	1250234 (ALL)		\$90.00		\$90.00	None
CORRECTION OF PRODUCT								
GROUP 2								
14	Motorcyle Pants 100% Poly	Blauer	8650X (28-52 R&L)		\$192.55		\$198.33	3
15	Motorcyle Pants 75 Poly/25 Wool	Blauer	8560X (28-52 R&L)		\$236.85		\$241.59	2



Daniel Ford
City of Frisco
Purchasing Manager
6101 Frisco Square Boulevard
Frisco, Texas 75034

June 6, 2016

Dear Mr. Ford

Please find the attached proposed pricing changes for Best Value Bid 1306-061 for renewal period #3 (2016-2017) and Best Value Bid 1405-067 renewal period #2 (2016-2017) with Red The Uniform Tailor (RTUT).

The attached spreadsheet reflects the line item increases for each product listed on the bids as well as the actual percentage of estimated increase or decrease in the instance that we lowered pricing. RTUT strongly desires to be as equitable as possible in regards to the pricing levels of this contract and has only increased items of which we have received pricing increases from the manufacturers, and therefore have to extend that cost onto the contracts in order to continue our levels of service to each agency. As such, I have also included the vendor letters showing the pricing increases since the last renewal period.

RTUT will receive another price increase from our vendors in January of 2017 of which has to be considered in this renewal period evaluation and is not included in the vendor letters. With these rising costs, RTUT has evaluated each line item carefully and increased only to the margin needed to cover these increases up to the 5% allowed by the contract. There are several items of which our increase is up to 11% such as on Safariland items.

The products in which we did not receive an increase in cost remain the same and reflect a “*no increase*” notation. There are a few items in particular that reflect a decrease in price because RTUT received reduced pricing from the vendor and has extended that to our customers.

There were also several items that have been discontinued and replaced by other products and we have listed the replacement products in the spreadsheet as an option to these discontinued items.

Red The Uniform Tailor sincerely appreciates the opportunity to service not on the City of Frisco but all the agencies of which use this cooperative contract for purchasing through our Company.

Please let me know if you have any questions.

Kimberly L. Sylvester
Texas Regional Manager
Red The Uniform Tailor



June 1st, 2016

To: The Frisco Police and Fire Departments

To whom it may concern:

Effective January 1st, 2016, 5.11 Tactical took price increases on some of our products and embellishment services from 2015 to 2016. In doing so, many of the agencies we service are being asked to adjust their contract pricing accordingly. Before we ask our customers to take these increases the management team at 5.11 Tactical wanted to explain the main reason for such increases.

The overall manufacturing climate in many of the countries where we manufacture our products is more volatile than ever. Labor and transportation costs have risen causing a direct impact on our pricing.

The past few years we have absorbed significant increases as explained without raising prices. We cannot sacrifice our quality and therefore must increase our prices periodically.

If there are any questions that I can help with, please contact me below and I'll be happy to assist.

Best regards,

Chandler Garrett

Regional Director for the South Central United States

Direct: 602-332-0925

chandlerg@511tactical.com

5.11® DEV CENTER

18022 Cowan, Suite 100
Irvine, CA 92614
Tel: 949.800.1511
Fax: 949.777.4795

5.11® OPS CENTER

4300 Spyres Way
Modesto, CA 95356
Tel: 209.527.4511
Fax: 209.527.1511

ALWAYS BE READY

www.511Tactical.com



31 May 2016

To Whom It May Concern:

Be advised that as of January 2016 some products on the ASP Price Schedule have increased in price from the previous year. Please see the 2016 Price Schedule for further details.

Feel free to contact me with any questions or concerns.

Sincerely,

ASP, INC

Scott F. Bechthold
Vice President
Sales & Marketing

mg



April 15, 2016

To Our Dealer Partners:

Due to an increase in raw materials and labor costs, we will be raising the wholesale prices on several items in our line. The effective date for our wholesale price changes will be May 1, 2016.

As always, we thank you for your business and continued support of TRU-SPEC and Five Star products.

With High Regards,

A handwritten signature in black ink, appearing to read "Steve Riera".

Steve Riera
Vice President of Production
Atlenco



BRENT BABBS
NATIONAL SALES MANAGER
PHONE 616.866.6210
FAX 616.866.5658

June 3, 2016

To Whom It May Concern:

On an average Bates increased the 3 styles (E00941, E00942 and E00742) by \$4.00 from 2015 to 2016.

Sincerely,

A handwritten signature in black ink, appearing to be "BB" with a stylized flourish.

Brent Babbs
National Sales Manager

Blackinton



V.H. Blackinton & Co., Inc.

May 19, 2016

221 John I. Dietsch
Blvd.
P O Box 1300
Attleboro Falls
Massachusetts
02763-0300

TEL 800.699.4436
FAX 800.695.5349

Re: 1 2016 price increase

On behalf of V.H. Blackinton distributors

To whom it may concern:

Please let this letter serve as confirmation that Blackinton needed to raise prices due to cost of raw materials and manufacture costs related to fuel prices and labor for calendar year 2016 by 4%.

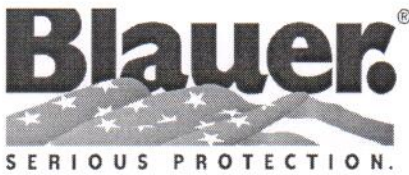
BADGES
INSIGNIA
NAME BARS
COMMEMORATIVES
MEDALS
REGALIA
COINS
MEDALLIONS
NOVELTIES
JEWELRY
LUCITES
PLAQUES
AWARDS

Sincerely,

V. H. BLACKINTON & CO., INC.

*Raymond Rochefort
Regional Sales manager*

***1-800-699-4436 ext. 197
rayr@blackinton.com
www.blackinton.com***



February 5, 2016

To Whom It May Concern:

This letter is to confirm that Blauer instituted an average 2% price increase on our line for 2016, effective January 1. These price increases have been necessary to cover increasing materials and labor costs.

Please feel free to contact me directly with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Thomas W. Ames", with a long horizontal flourish extending to the right.

Thomas W. Ames
Vice President
Marketing & Business Development
617.648.4245
tames@blauer.com

Blauer Manufacturing Company Inc.

20 Aberdeen Street • Boston, MA • 02215 • Tel. 800.225.6715 • Fax: 617.536.6948 • www.blauer.com



June 3, 2016

Dear Red the Uniform Tailor,

This document is to confirm a price increase for Danner style 21210 Acadia. MSRP on January 1st, 2015 was \$299 and increased to \$399 on January 1st, 2016.

Sincerely,

Sean Kelly



Williamson-Dickie Manufacturing Company

P.O. Box 1779 • Fort Worth, Texas 76104 • 800-336-7201 • www.dickies.com

5/31/16

Clydene Slatten
Red The Uniform Tailor
1630 111th Street
Grand Prairie, TX 75050

Dear Clydene,

This letter is to inform you that we have initiated an average price increase of 3% on the following Dickies styles effective January 1, 2016.

Style	DESCRIPTION	Style	DESCRIPTION
LS524	Industrial Color Block Short Sleeve Shirt	48611	Blended Coverall
LL524	Industrial Color Block Long Sleeve Shirt	48799	Deluxe Blended Coverall
211- 2372	Premium Industrial Cargo Pant, Relaxed Fit	33999	Short Sleeve Coverall
211- 2272	Premium Industrial Multi-Use Pocket Pant	48977	Cotton Coverall - Fisher Stripe
LP700	Premium Industrial Flat Front Comfort Waist Pant	FP221	Women's Premium Flat Front Pant
C7988	Jean-Cut Rugged Twill Pant, Regular Fit	FPW221	Women's Plus Premium Flat Front Pant
LP817	Industrial Flat Front Comfort Waist Pant	FP441	Women's Premium Curvy Flat Front Pant
LU200RNB	Industrial Carpenter Jean, Relaxed Fit	FPW441	Women's Plus Premium Curvy Flat Front Pant
C993RBK	Industrial Regular Fit Jean, Black	FP322	Women's Industrial Flat Front Pant
C993RNB	Industrial Regular Fit Jean, Rinsed Indigo Blue	FS952	Women's Tactical Performance Polo
LR542	Premium 11" Industrial Cargo Short	FP704	Women's Stretch Ripstop Tactical Pant
33- 237	Fleece Lined Nylon Hooded Jacket	FPW704	Women's Plus Stretch Ripstop Tactical Pant
76- 242	Snap Front Nylon Jacket	JT75	Unlined Eisenhower Jacket

Over the years, Williamson-Dickie Manufacturing has made every effort not to increase prices to our customers, but this year, because of increased costs associated with these products, we could no longer absorb those increases and had no choice but to implement a price increase on a few select styles.

Thank you for your understanding and your support. We value our partnership with Red The Uniform Tailor.

Best wishes,

Rick Thomsen

Rick Thomsen
VP Occupational Wear
Williamson-Dickie Manufacturing Co.
509 W. Vickery Blvd
Fort Worth, TX 76104
Office: 800-336-7201 ext 4334



6460 CAMINO REAL * P.O. BOX 39 * MAXWELL, TX 78656
Phone (512) 357-2968 TOLL FREE FAX 800 836-7291

May 31, 2016

Re: Price increase

To Whom It May Concern:

Dutyman, Inc. had a price increase on February 1, 2016. The increase was due to the rising cost of materials, metals, labor and fuel.

If you have any questions, please call me at the above number.

Thank you,

Dennis J. Ross
Company Manager
Dutyman, Inc.

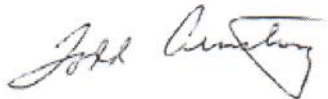
Clydene Slatten

Subject: FW: Request For Price Increase Letter

Ken,

Please be advised that as of January 2016 Elbeco Inc. had a 5% across the board price increase.

Please let me know if you need anything else. Thanks!!



Todd Armstrong
Elbeco Sales Rep NYC, Long Island, NJ
856-889-8765
tarmstrong@elbeco.com
www.elbeco.com

HAIX® North America
2320 Fortune Drive, Suite 120, Lexington, KY 40509
Phone: 859-281-0111, Toll Free: 866-344-HAIX (4249), Fax: 859-281-0113
service-hna@haix.com, www.haix.com



June 1, 2016

Clydene Slatten
Red The Uniform Tailor
3200 Commander Dr. Ste 114
Carrollton, TX 75006

Re: Purchasing Contracts

Dear Ms. Slatten:

Effective January 1, 2016, your cost for HAIX® boots increased 3%-4%.

The increase of 3%-4% in your cost is due to our manufacturing increases in wages, our cost of raw materials and our transportation costs. As you know, the HAIX® boots are manufactured in Europe and adjustments must also be made for the Euro to Dollar ratio.

We appreciate your business and value your partnership with HAIX® North America. If you have any further questions please do not hesitate to contact me.

Yours sincerely,

A handwritten signature in blue ink, appearing to read "Sandy Longarzo", with a large, stylized loop at the end.

Sandy Longarzo
HAIX® North America, Inc.

June 2, 2016

Red the Uniform Tailor
1630 111th St
Grand Prairie, TX 75050

Dear Customer,

Due to the continued increases in the cost of raw materials, labor and overhead over the past few years, we had to increase prices for 2015-2016 year.

We thank you for your continuing patronage. We wish to reaffirm our commitment to meet your delivery requirements and supply you with high quality products.

Sincerely,

Midway Cap Co.
Merle Sbertoli
President

Safariland
13386 International Parkway
Jacksonville, Florida 32218
904-741-5400



June 2, 2016

Ms Clydene Slatten
Red The Uniform Tailor
1630 111th Street
Grand Prairie, TX 75050

Re: Pricing

Dear Ms. Slatten,

Due to escalations in raw material, labor, and insurance costs, Safariland has had to pass along price increases on some products, including the Safariland Duty Gear Law Enforcement Holsters. The pricing on most models has increased by between 7% and 9% from the 2015 price list.

We appreciate your continued loyalty to Safariland. Should you have any questions, you may contact Account Manager Shannon Couch at (325) 260-7051 or via e-mail at Shanon.Couch@Safariland.com or you may contact me at (904) 741-1706 or via e-mail at Kathy.Fogelsonger@Safariland.com.

Best regards,

A handwritten signature in cursive script that reads "Kathy Fogelsonger".

Kathy Fogelsonger
Inside Sales Specialist

Jennifer Gambino

From: Clydene Slatten <clydene.slatten@rtut.com>
Sent: Thursday, June 02, 2016 9:19 AM
To: Jennifer Gambino
Subject: FW: Letter

I do show that we have had some pricing increases between August of 2015 and August of 2016 on some of our products due to the increase of production costs. This was the first increase we had taken in over 5 years on anything other than tee shirts.

Please note that we will be offering a new catalog in August of 2017. It is possible with the new catalog launch there may be a few items to have a slight increase in pricing this year as well.

Here is a piece from our Terms of Use agreement that may help you

3. Pricing. All prices are subject to change without notice. SanMar assumes no responsibility and shall incur no liability whatsoever if price change notices are not received. In the event of new federal or state taxes or legislation affecting the costs of products or items, SanMar reserves the right to increase prices as it deems appropriate or necessary. Merchandise is subject to change or withdrawal, or may be temporarily or permanently out of stock. We assume no liability for delays or failure to deliver due to our inability to obtain supplies. SanMar has no minimum order amount; however, orders under \$50.00 are subject to a \$5.00 service charge.

Thank you

Jeanne Capitano | SANMAR
Account Executive | Inside Sales
22833 SE Black Nugget Rd, Ste 130 | Issaquah, WA 98029
800-426-6399 ext 5407 | Fax 800-828-0554
Hours: Monday –Friday 6am -2:30pm PST

SANMAR



Alternative Apparel joins SanMar. Ask me about the full collection - including 11 new and exclusive styles.

This message is for the sole use of the intended recipient and may contain confidential information. Any unauthorized use or disclosure is prohibited. If you are not the intended recipient, please delete immediately.

STREAMLIGHT

November 6th, 2015

Dear Valued Streamlight, Inc. Distributor,

Thank you for contributing to a strong 2015 for Streamlight! We definitely experienced some challenges in a few of our markets, but with your help it was another successful year. Our new product development initiatives continue to drive business and engage customers in various markets.



Once again we have worked aggressively to manage our costs in order to limit price increases for 2016. For the most part, our 2016 Price List reflects strong efforts from our Materials Management team on avoiding increases on many of our most popular products due to materials or labor. We are able to present our 2016 Price List **with no increases to 70% of our active finished goods SKU's**. In areas that will experience minor price increases, some of the challenges include:

- Increases in cost on components for older products. This phenomenon is occurring in many of our product lines that utilize incandescent technology.
- Higher costs on components in new products due to the use of new technology that enhances the overall performance of our products. As an example, we now design and test all of our products to be protected against electro-static discharge.
- Increased administrative costs to meet the demands of distributor requests for compliance information and documentation. Costs in this area continue to rise dramatically as we invest in personnel and tools to meet demands in this area of our business.

While the amount of increase is only on a small percentage of our overall products, the increase is necessary to ensure we continue to meet the enlarged demands in the marketplace and maintain the level of quality our mutual customers have come to expect from Streamlight products.

I would like to take this opportunity to thank you for your continued support of the Streamlight product line. Should you have any questions, please feel free to contact me directly.

Best Regards,

Michael F. Dineen
Vice President of Sales and Marketing
Streamlight, Inc.

MFD/ad

Streamlight, Inc.
30 Eagleville Road
Eagleville, PA 19403-3996
www.streamlight.com
(800) 523-7488 Toll-Free
(800) 220-7007 Fax
(610) 631-0600
(610) 631-0712 Fax



VF Imagewear, Inc.
545 Marriott Drive
Nashville, Tennessee 37214

June 1, 2016

Re: VF Imagewear 2016 Pricing

This letter is to address pricing that will go into effect February 1, 2016. Due to general inflation, including but not limited to wages, overhead, capital investments, etc. we will be having a slight increase on our Red Kap and Horace Small brands. The increase will be an overall average of 2%.

Please know that we take our responsibility to control pricing very seriously. We will continue to work hard with our supplier partners, our manufacturing plants and with our management staff to find ways to lower our total costs.

Thank you for your business.

Sincerely,

Olivia Burnette
Territory Sales Representative



December 4, 2015

Dear Workrite Uniform Co. Customer:

Thank you for your continued business with Workrite Uniform Company. We look forward to continuing to serve your flame-resistant clothing needs.

Workrite Uniform Company strives to keep our prices competitive and often absorbs cost increases. Over the past year, as you may be aware, a number of conditions have contributed to rising costs. As a result you will notice a very modest price increase on our Workrite FR Nomex® IIIA Fire Service shirt and pant products. We are confident that you will find our products and services to remain competitive. Keeping prices competitive, while maintaining industry leading levels of quality and durability continues to be our top priority.

We will have a new updated Workrite FR Fire Service catalog the beginning of 2016. We have made design improvements to our women's line in addition to adding new products including our new UL certified NFPA 1975/1977 Wildland Tactical pant.

Enclosed is your new pricing effective January 15, 2016.

Regards,

Keith Suddaby
President