

**City of Mesquite**  
**January 1, 2019**  
**RFP 2018-070**  
**Proposals**

Third Party Administrator	BCBS	Aetna	Cigna	UHC
Network		Aetna Choice POS	Open Access Plus	Choice
Medical Administration-1,127 Rx Administration	\$15.84 Included	\$5.00 Included	\$10.00 Included	\$7.83 Included
Network Access Fee	Included	Included	\$20.35	Included
Pre-Certification	Included	Included	Included	Included
Disease Management	Included	Included	Included	Included
SL Interface (3rd party)	\$0.37	\$13,000 (annual fee)	\$1.00	\$0.75
Telemedicine	\$0.45	\$0.00	Included	Included
Additional Fee	\$4.84	\$2.85	\$4,090.50	-
Total Admin Fees	\$21.50	\$7.85	\$27.56	\$8.58
Rate Guarantee	Base Admin Fee \$15.84 2020: \$11.51 2021: \$9.08 2022: \$42.15 (rebate TBD) 2023: \$43.63 (rebate TBD)	1 Year (\$5.12 for Year 2, \$5.24 for Year 3, \$6.29 for Year 4, and \$7.34 for Year 5)	3 Years	1 Year (3% for Year 2 and Year 3)
Total Monthly Admin Fee	\$24,230.50	\$9,930.28	\$35,150.62	\$9,669.66
Annual Admin Fee	\$290,766.00	\$132,163.36	\$421,807.44	\$116,035.92
\$ Difference over current	-\$139,702.92	-\$298,305.56	-\$8,661.48	-\$314,433.00
% over/under current	-32.45%	-69.30%	-2.01%	-73.04%
Re-pricing Total (Med & Rx)	\$14,180,097.00	\$14,499,415.00	\$14,607,216.00	\$15,920,931.00
Admin Charges + Repricing	\$14,470,863.00	\$14,631,578.36	\$15,029,023.44	\$16,036,966.92
Offerings	BCBS	Aetna	Cigna	UHC
Onsite Rep.	One Day Per Month	1/2 Time	Not Offered	Not offered
Clinic Support	\$300,000.00	\$660,000.00	\$150,000.00	MedExpress
Wellness Credit	\$50,000 Annually	\$50,000 Annually	\$50,000 Annually	\$30,000 Annually
Implementation Fund	N/A	Included in Wellness	\$25,000.00	N/A
Communication Fund	Included in Wellness	Included in Wellness	\$25,000.00	\$50,000.00
Rx Rebate Credit	Included	Included	\$429,544.00	\$34.64 PSPM (80% share)
Teladoc Copay	\$20.00	\$20.00	Down to \$0	
Clinic Coverage	Provided	Provided	Provided	Provided
Performance Guarantees	Included	Included	Included	Included
Narrow Medical Network	Optional	Optional	Optional	Optional
Narrow Rx Network	Optional	Optional	Optional	Optional
Pharmacy in Clinic	Work with Walgreens	Work with CVS	Help Facilitate	Help Facilitate
	Finalist Meeting	Finalist Meeting	Finalist Meeting	Finalist Meeting