

CITY OF MESQUITE

Financial Statement Overview

Year-to-Date through June 30, 2018

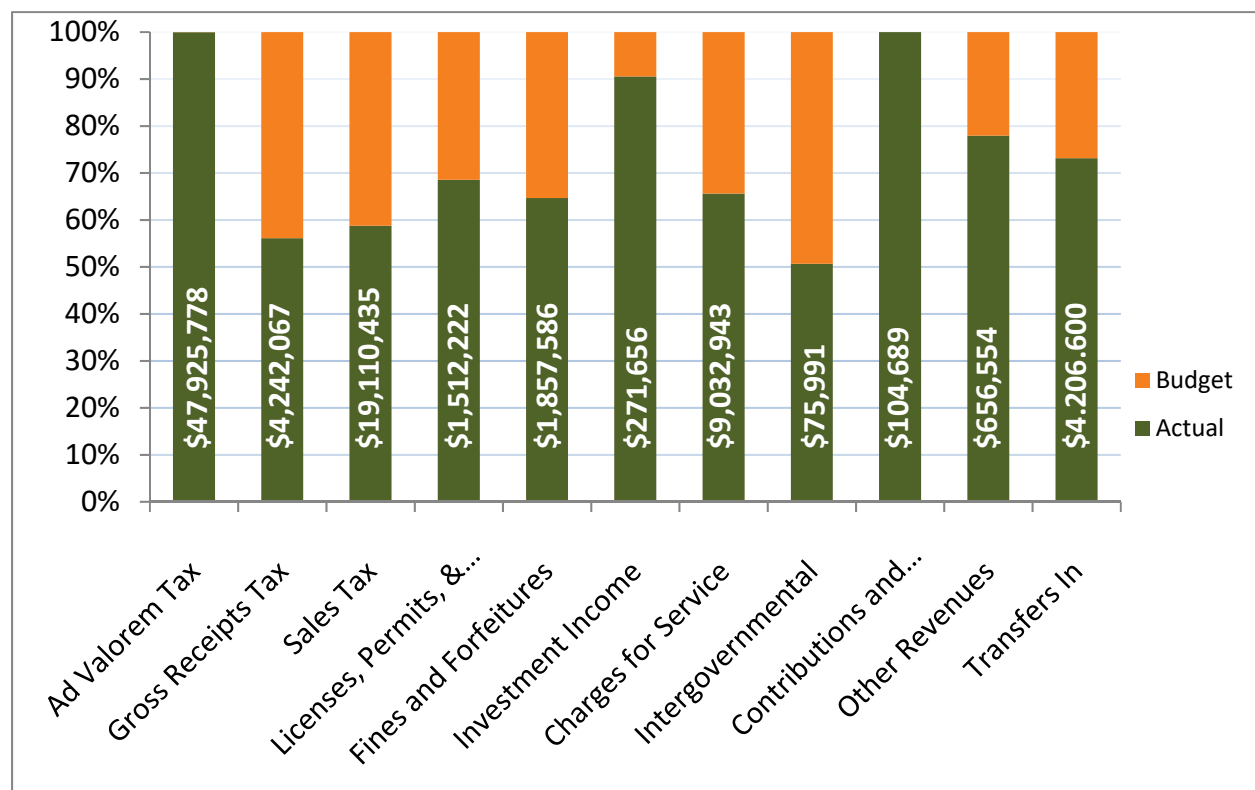


Highlights from each of the funds reported in the Year-to-Date Financial Statements are as follows.

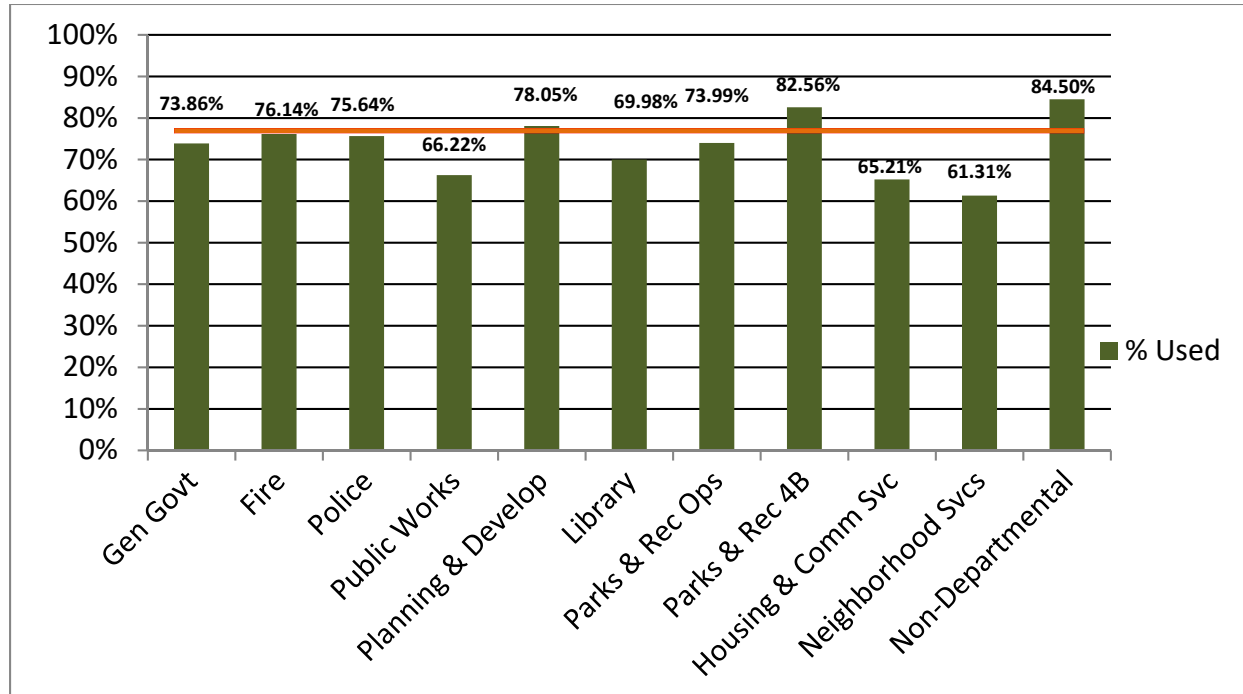
GENERAL FUND

- Cash balance up \$3.1 million compared to prior year
- FY2017 Revenues over expenditures \$1.9 million is part of increase in cash balance
- Variance analysis
 - Normal fluctuations in current assets and current liabilities \$0.4 (-)
 - Revenues \$3.6 million more than prior year (+)
 - Expenditures \$2.0 million more than prior year (-)
- Revenue highlights
 - Property tax percent collected through June for current taxes is 98.14% as compared to 98.34% in prior year
 - Sales tax revenues are comparable to prior year; slightly higher by \$250,228
 - All other revenues are comparable to prior year through June

GENERAL FUND REVENUES: BUDGET TO ACTUAL



GENERAL FUND EXPENDITURES: PERCENTAGE OF BUDGET USED



➤ Expenditure highlights

- June is 75% of the fiscal year; most areas are at or below 75%
- Public Works is below due to a vacant position in Public Works Administration and Engineering work order credits ahead of budget due to increased development activity
- Library is below due to salary savings
- Housing & Community Services is below due to reclass of budget for Manager of Housing & Community Services position
- Neighborhood Services is below due to a vacant position in Neighborhood Vitality; Environmental Code work order credit activity
- Non-departmental is ahead of year-to-date budget due to the debt service payments that are due in March; this will level out throughout the year

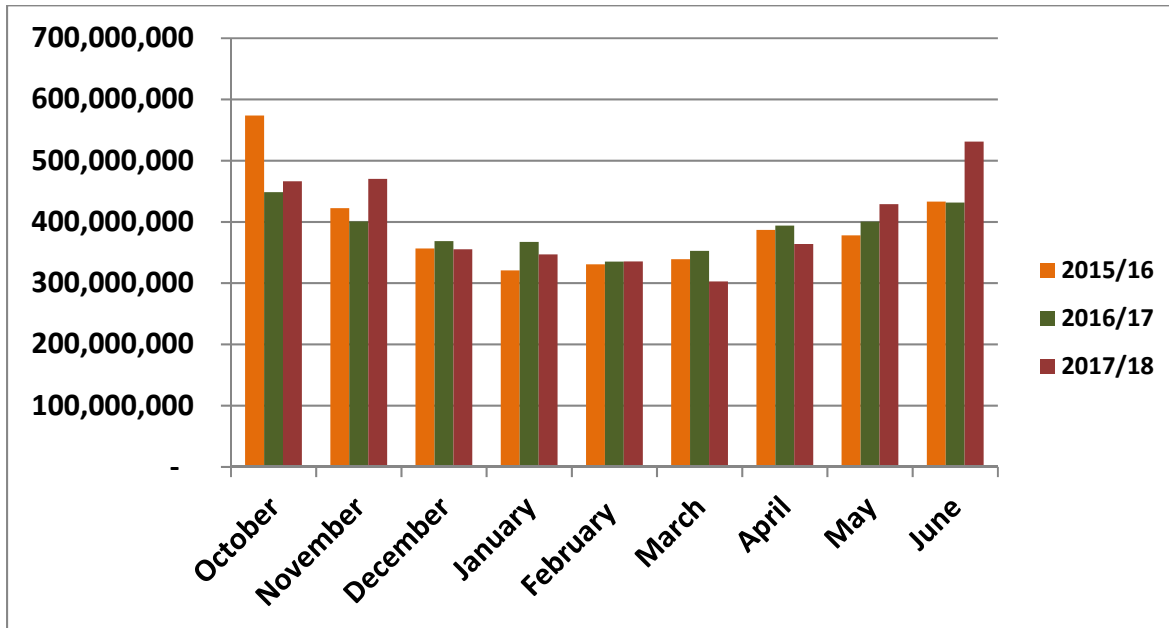
(4B) MESQUITE QUALITY OF LIFE CORPORATION FUND

- Cash balance down \$1.3 million compared to prior year; project spending takes place over multiple fiscal years
- Main projects included
 - Transportation –Military Parkway Trail, Gus Thomasson, debt service on Town East Blvd (US 80 to Skyline) street project, traffic management system, traffic signal upgrade
 - Parks and Rec – park operations, highway corridor maintenance, Florence Park updates, Shannon Road land acquisition, Rorie Galloway Day Camp pavilion
 - Airport – runway rehab project

WATER SEWER OPERATING FUND

- Working Capital increase of \$7.1 million mainly from fiscal year 2017 results
- Building for stronger Days of Working Capital and All in Coverage Calculation for rating agencies
- Revenues up \$1.9 million due to rate increase and 2.91% increase in consumption
- Increases from NTMWD for purchased water and wastewater treatment charges of \$2.3 million offset by a decrease in scheduled debt service payment for FY2018 of \$1.8 million
- Other expenses on track with budget through June

MONTHLY GALLONS OF WATER BILLED: THREE-YEAR COMPARISON



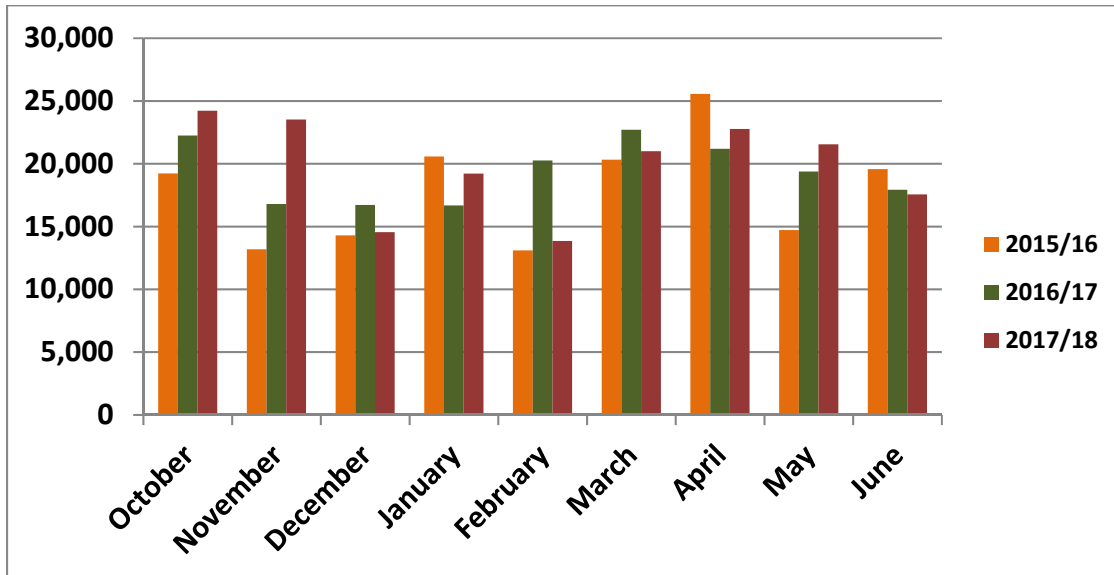
DRAINAGE UTILITY DISTRICT FUND

- Decrease in Working Capital of \$43,8020 compared to prior year
- Revenues up slightly compared to prior year; residential charges down due to timing of year-end accrual for FY2017; Commercial charges up \$43,327
- \$2,500,000 planned for drainage improvement projects (Thomasson Square and Town East Blvd drainage)

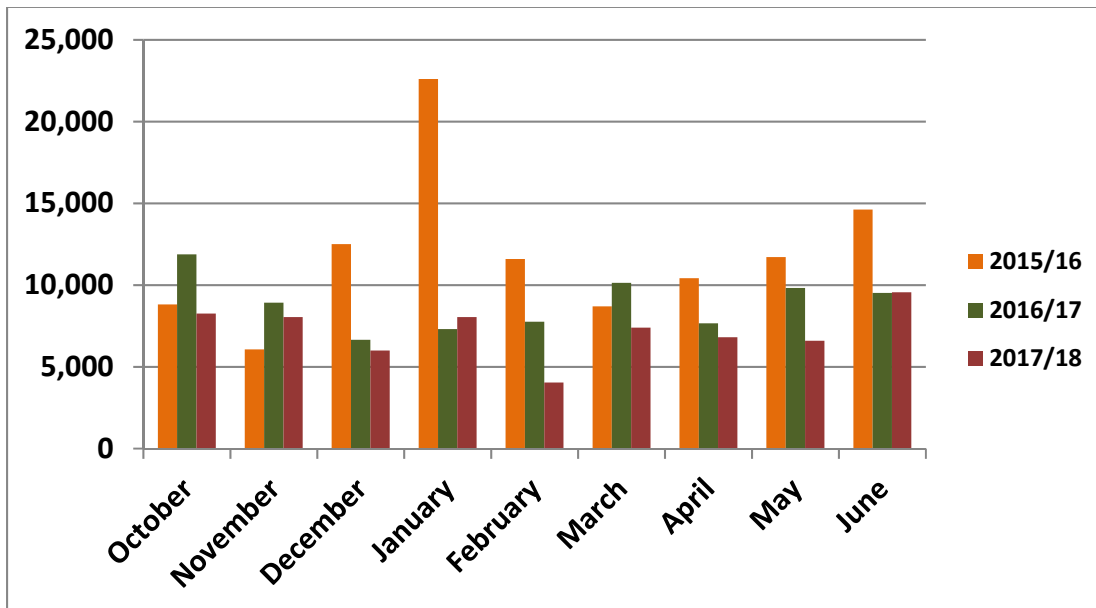
MUNICIPAL AIRPORT FUND

- Net income year-to-date of \$37,692
- Hangar rentals up 10.7% compared to prior year; additional City owned hangars available
- Fuel sales dollars up 14.9% compared to prior year
- Received RAMP grant reimbursement of \$50,000
- Fuel cost up approximately 19.0%
- Personal Services more than prior year due to management overlap due to retirement
- JetA fuel gallons sold for commercial aircraft are 2.5% more than prior year
- AvGas fuel gallons sold for recreational aircraft are 18.7% less than prior year

MONTHLY GALLONS OF JETA FUEL SOLD: THREE-YEAR COMPARISON



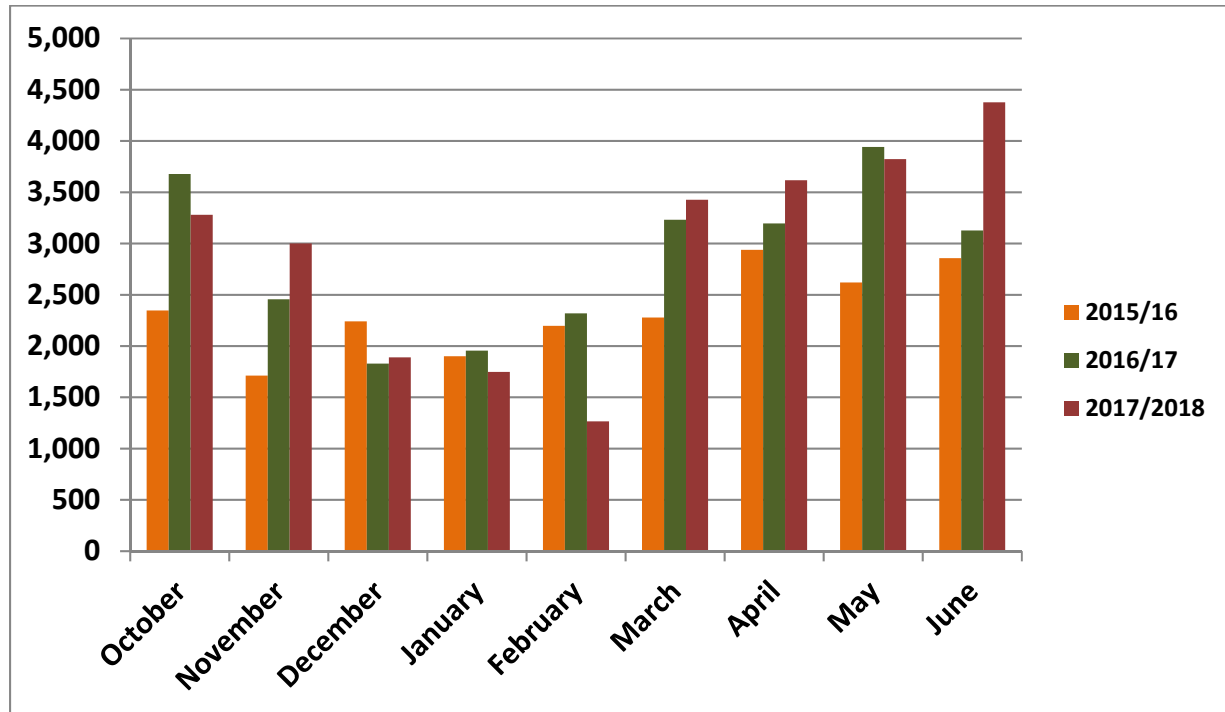
MONTHLY GALLONS OF AVGAS FUEL SOLD: THREE-YEAR COMPARISON



MUNICIPAL GOLF COURSE

- Net income year-to-date of \$3,974 (prior year net loss through 3rd quarter of \$93,455)
- Overall revenues up 8.3% compared to prior year
- Year-to-date rounds of golf up 2.7%
- Overall expenditures are down 4.8% compared to prior year
- Utilities more than prior year due to water charges

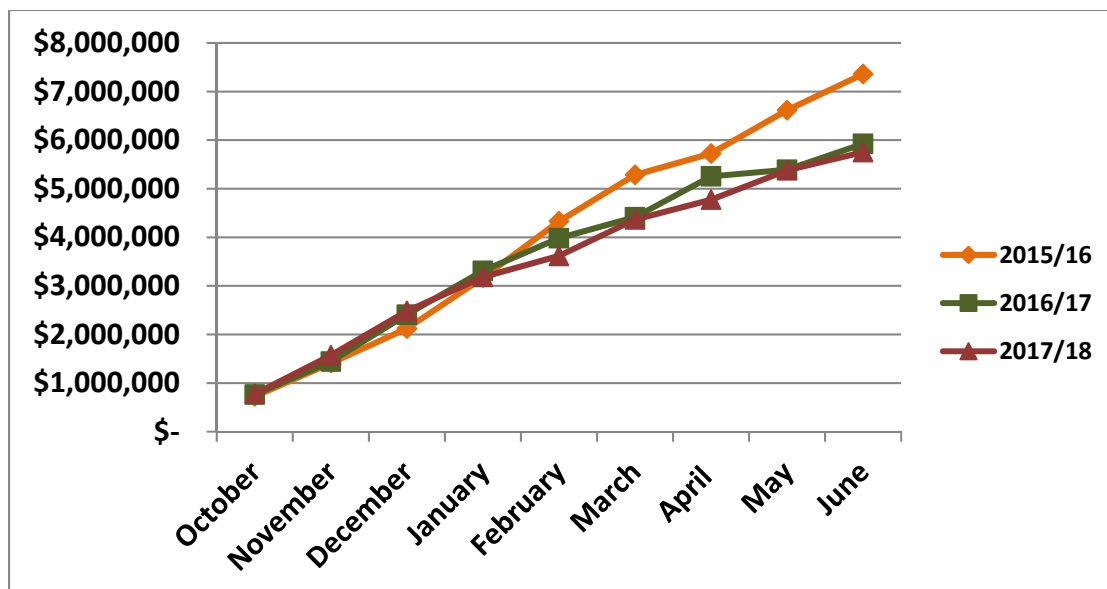
MONTHLY ROUNDS OF GOLF: THREE-YEAR COMPARISON



GROUP MEDICAL INSURANCE FUND

- Revenues less than prior year \$373,331; on target with budget
- Employee and Retiree contributions less \$147,000 due to plan selections
- Stop Loss reimbursement less \$274,000 due to fewer high claims
- No rate increases in FY2018
- Net loss y-t-d of \$185,859; amended budget set for break even at year-end
- Health claims are \$170,563 less y-t-d than prior year
- Pharmaceutical costs are \$205,779 less y-t-d than prior year

HEALTH CLAIMS EXPENDITURES CUMULATIVE YEAR-TO-DATE THREE-YEAR COMPARISON



GENERAL LIABILITY FUND

- Net income year-to-date of \$514,510
- Revenues up slightly 5.2% due to increased rates to departments to cover costs
- Expenditures at 68.7% through June; on target with budget

HOTEL OCCUPANCY TAX FUND

- Net income year-to-date of \$477,421
- Year-to-date revenues up 9.3% compared to prior year
- Hotels now remitting monthly (per ordinance)
- 1st quarter down 10.7%; 2nd quarter up 23.6%; 3rd quarter up 14.1%
- Expenditures on track with budget and comparable to prior year

QUARTERLY HOTEL OCCUPANCY TAX COLLECTED THREE-YEAR COMPARISON

