



Telerob USA Inc.
8724 Oriole Drive
Erie, PA 16509 USA
T:+1 (814) 528-5259

September 30, 2018

Mesquite Fire
1515 N. Galloway
Mesquite, TX 75149

Subject: Telemax HYBRID robot and accessories

Dear Mesquite Fire,

Telerob USA Inc. is pleased to submit to the Mesquite Fire Bomb Squad the enclosed firm-fixed price (FFP) proposal for the telemax HYBRID robots and accessories.

Please find attached the following information in support of our proposal:

- Telerob USA Inc. Quotation #300119-1
- Statement of sole source justification
- Telerob USA Inc. Terms and Conditions

We have the following comments and information about the Telerob USA Inc. proposal:

- Prices include packing, shipping, transportation (freight), inside delivery, and any related charges.
- Prices do not include federal, state, or local taxes.
- Prices include all customs and other export and import duties. Telerob USA Inc. is responsible for any required import licenses.
- Delivery is FCA destination (Mesquite TX).
- The contracting party for this proposal is Telerob USA Inc., and the telemax HYBRID will be manufactured by our Parent company, Telerob GmbH, in Germany.
- Our manipulator vehicle telemax HYBRID and its accessories are subject to export licence. They are classified dual use items, falling into Chapter 1A006A of the European dual use regulation.
- These commodities, technology or software are exported from Federal Republic of Germany in accordance with export administration regulation. Diversion contrary to Federal Republic of Germany law is prohibited.
- Re-export of the goods to third countries without the approval of the Federal Office of Economics and Export Control (BAFA) of the Federal Republic of Germany is prohibited.



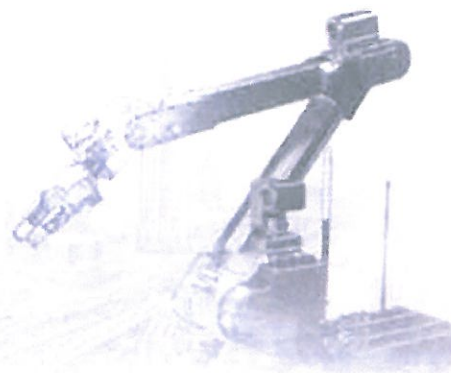
8724 Oriole Drive
Erie, PA 16509

Phone # 267-421-8640

Adam.Jaroh@telerob.com

Quote

Date	Quote #
9/30/2018	300119-1



Name / Address
Mesquite Fire Keith Harrison 1515 N. Galloway Mesquite, TX 75149

Quote Validity (Days)	Delivery Days ARO
60	180

Line	Qty	Item	Description	Unit Price	Total
1	1	307299	EOD robot Telexmax Hybrid. IP Mesh Radio, w/ Qty 2 NiMH 24V/17Ah battery, w/ communication unit and control panel	256,697.29	256,697.29
2	1	305979	P/T night vision camera f. telexmax	11,532.89	11,532.89
3	1	305804	rechargeable battery NiMH 24V/17Ah, rechargeable, chassis / communication	5,272.89	5,272.89
4	1	210023	Holder MULTIBLOCK f. telexmax	2,324.07	2,324.07
5	1	208210	Tearing hook f. telexmax	466.06	466.06
6	1	21547	Window breaker Dexter f. telexmax	429.83	429.83
7	1	208211	Key holder f. telexmax	316.12	316.12
8	1	305874	Set of wheels in bag (Ø313) f. telexmax	2,723.91	2,723.91
9	1	307143	IP Mesh Repeater 2.35-2.50GHz w. holder repeater i.c. f. telexmax	23,115.75	23,115.75
10	1	306139	Holder PROPARMS 20RC MK3 w. laser i. gripper f. telexmax AL POS 1A006A	5,060.48	5,060.48
11	1	Training	3 Days onsite training	6,630.00	6,630.00
12	1	15623	Arial Asset Kit for remote inspection with Zenmuse camera	26,326.92	26,326.92
13	1	15624	Proparms 20mm RC disruptor package to include barrel, spare parts kit, misc ammunition	9,100.00	9,100.00

Total

USD 349,996.21