



November 16, 2018

Curtis J. Cassidy, P.E., CFM
City Engineer
City of Mesquite/Engineering Division
1515 N. Galloway Ave.
Mesquite, Texas 75149

RE: Gus Thomasson Road Reconstruction, Utility & Drainage Improvements
(US80 to Town East Blvd) Project - CCN 2019-024

Dear Mr. Cassidy:

On November 13, 2018, the City of Mesquite received four (4) bids for the above-mentioned project. Based on my review of the Bidder's Qualification Information, the tabulated low Total Bid (Base Bid + Additive Alternate 1 and Additive Alternate 4) bid of \$12,068,789.21, phone interviews I have conducted with contractor-provided north Texas municipal references for similar projects, and other factors noted below, it is my recommendation that the City of Mesquite award the contract to Tiseo Paving Co.

In checking project references, I communicated with four (4) owner representatives of recent and current paving projects listed in the Qualification Statement of Bidder. All references have had multiple projects with Tiseo Paving Co and would use them again if they were low bidder on future projects.

One reference stated Tiseo was "able to get it done on time without excessive change orders and worked through issues" on a project that involved completing the project in advance of the opening of a school, which was adjacent to the project. He went on to mention that Tiseo Paving Co took over another municipal project from a struggling contractor and was able to "navigate the issues" associated with that project.

Another reference stated that the quality of the work performed by Tiseo Paving Co is "very good" and that he has no reason to not award a future project to the company. He stated that Tiseo performed exceptionally well on the paving components of the project and had ample crews to expedite the paving work. However, he did have some concerns about the company's management of its sub-contractors, including excavation and utility sub-contractors. Although project management of sub-contractors was a challenge for the company, the reference indicated he has had no worse experience with Tiseo Paving Co than any other contractor.

Another reference stated that for a big project of his on a non-residential street such as Gus Thomasson Road, that Tiseo Paving Co "moved pretty smoothly and achieved the bonus for finishing early." He did mention that the contractor struggled some on a separate residential roadway project and attributes much of that to the subcontracted utility work, which was characterized by several change orders. However, the municipal reference does like the utility contractor currently scheduled for the Gus Thomasson Road project, as listed in the Qualification Statement of Bidder.



The fourth reference contacted indicated that Tiseo Paving Co has “very good people” who have worked for the company a long time and are experienced in what they do, but that either due to too few staff, multiple projects or poor management of sub-contractors, the contractor had a hard time staying on schedule. He mentioned that change orders associated with the work were not due to any issues with the contractor, but rather due to construction plan issues or other unforeseen items. He indicated he still rather have Tiseo Paving Co as a contractor than another lesser known firm that may be low bidder.

Factoring in the above information, the contractors low bid (which is over \$1 MM lower than the next low bidder and about \$1.5 MM lower than my estimate), the \$1,000 per day liquidated damages established for the total project, the \$1,000 per day disincentives established for the project’s milestone areas, and the up to \$300,000 in performance incentives for the milestone areas I recommend the City of Mesquite award the contract to Tiseo Paving Co.

If you have any questions or concerns, please call me at 972-644-2800

Sincerely,

Binkley & Barfield, Inc.
Consulting Engineers

A handwritten signature in black ink, appearing to read 'Richard A. Arvizu', written over a light blue horizontal line.

Richard A. Arvizu, P.E., CFM
Managing Director