CITY OF MESQUITE

Financial Statement Overview Year-to-Date through June 30, 2020

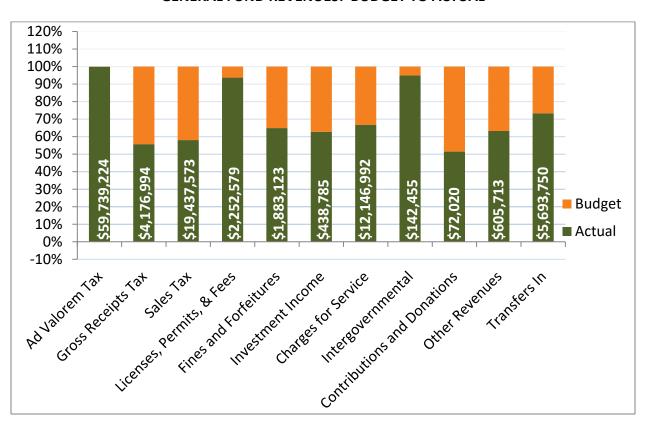


Highlights from each of the funds reported in the Year-to-Date Financial Statements are as follows.

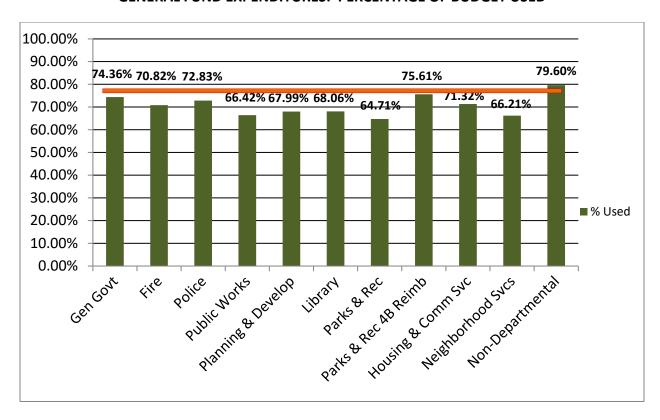
GENERAL FUND

- Cash balance up \$7.1 million compared to prior year
- > FY2019 Revenues over expenditures \$1.8 million is part of increase in cash balance
- Variance analysis
 - o Revenues \$6.5 million more than prior year (+)
 - o Expenditures \$0.5 more than prior year (-)
 - o Current assets increased \$0.6 million (-) due to increase in receivables and inventory
 - Current liabilities decreased \$0.1 million (-) due to timing of invoice payments
- Revenue highlights
 - o Property tax percent collected through June for current taxes is 97% as compared to 97% in prior year
 - Sales tax revenues are slightly higher compared to prior year; \$102,121; COVID-19 effect has been minimal on this revenue source
 - Licenses, permits and fees are higher than prior year \$621,503 due to increase in building permits and other permits from development activity
 - Fines and forfeitures are less than prior year \$225,244 mainly due to less revenue in traffic fines due to COVID-19
 - Transfers in are more than prior year \$1.4 million due to cost allocation changes started in FY2020
 - o All other revenues are comparable to prior year through June

GENERAL FUND REVENUES: BUDGET TO ACTUAL



GENERAL FUND EXPENDITURES: PERCENTAGE OF BUDGET USED



Expenditure highlights

- June is 75% of the fiscal year; most areas are below 75% due to spending cuts and frozen positions in response to impact of COVID-19
- Non-departmental is ahead of year-to-date budget due to the debt service payments that are due in March; this will level out throughout the year

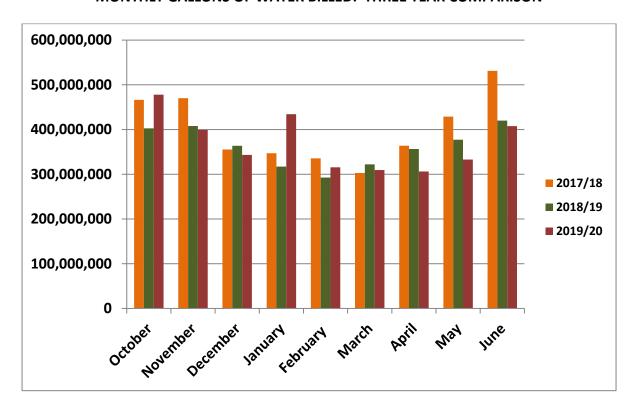
(4B) MESQUITE QUALITY OF LIFE CORPORATION FUND

- Cash balance down \$2.7 million compared to prior year; project spending takes place over multiple fiscal years
- ➤ Intergovernmental Receivable and related Deferred Revenue amounts of \$2.6 million is for the collection of grant money for the Thomasson Square project, Dallas County reimbursement for Scyene Road and TxDOT reimbursement for Military Parkway Trail
- > Main projects included
 - o Transportation –Town East Blvd street project, Thomasson Square, Compass
 - Parks and Rec park operations, highway corridor maintenance, Kid's Quest, Palos Verde erosion control

WATER SEWER OPERATING FUND

- Working Capital increase of \$7.2 million mainly from fiscal year 2019 results
- > Revenues up \$2.1 million due to rate increase and slight increase in consumption
- Expenditures up \$1.3 million y-t-d due increases from NTMWD for purchased water and wastewater treatment charges, annual merit increases and additional capital outlay for FY2020

MONTHLY GALLONS OF WATER BILLED: THREE YEAR COMPARISON



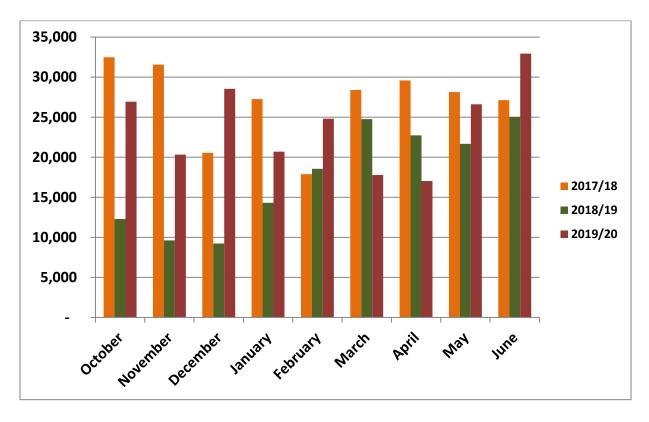
DRAINAGE UTILITY DISTRICT FUND

- ➤ Working Capital increase of \$22,835
- Revenue increase compared to prior year; \$431,962 (15%)
- > Rate increase for drainage street crew and necessary drainage improvements
- Overall expenses increased \$540,318
- ➤ Cost allocation charge of \$431,100
- > \$1,875,000 so far towards drainage projects
- > \$2,000,000 planned for drainage improvement projects (Palos Verde erosion control, City Lake Park dam, City park drainage projects, and other smaller drainage projects)

MUNICIPAL AIRPORT FUND

- ➤ Working Capital increase of \$211,785
- ➤ Net income year-to-date of \$182,085
- > Hangar rentals up \$62,836 (13%) compared to prior year
- Fuel sales more than prior year \$222,907 (36%) due to runway rehab project closure in 1st quarter last year
- > Fuel cost up in relation to increased fuel sales

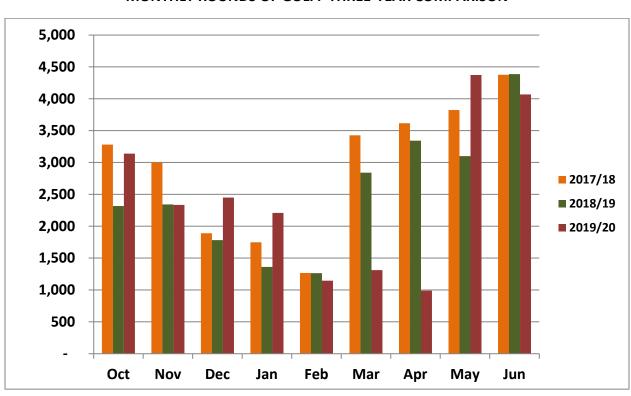
MONTHLY GALLONS OF FUEL SOLD: THREE-YEAR COMPARISON



MUNICIPAL GOLF COURSE

- Net loss year-to-date of \$175,809 due to COVID-19 shut down in March and April
- Overall revenues down 9% compared to prior year
- > Year-to-date rounds of golf down 3%
- Overall expenditures up 9% compared to prior year due to increased utility costs; more watering due to less rain

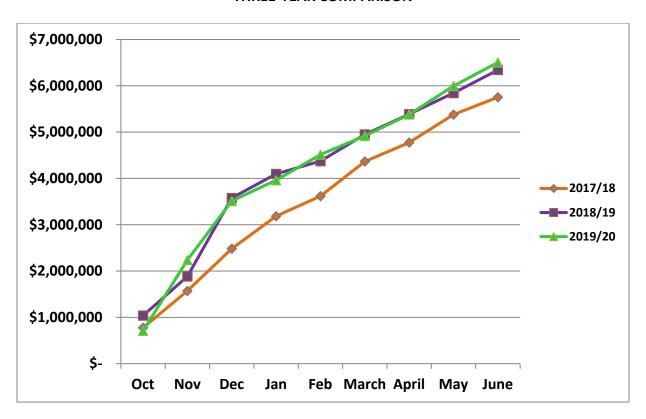
MONTHLY ROUNDS OF GOLF: THREE-YEAR COMPARISON



GROUP MEDICAL INSURANCE FUND

- > City medical contributions more than prior year \$540,827; planned increase for budgeted positions
- > Employee contributions more than prior year \$171,692; due to plan selections
- > Stop Loss reimbursement \$1.0 million due to large claims in 2019 and 1st quarter of FY2020
- ➤ Net income y-t-d of \$1,686,349; will reduce negative fund balance
- > Health claims slightly more than prior year \$207,201
- Pharmaceutical costs less than prior year \$217,879

HEALTH CLAIMS EXPENDITURES CUMULATIVE YEAR-TO-DATE THREE-YEAR COMPARISON



GENERAL LIABILITY FUND

- ➤ Net income year-to-date of \$266,352; will reduce negative fund balance
- Revenues slightly more than prior year
- > Expenditures less than prior year \$371,872
- Workers Comp and General Liability claims trending less than prior year

HOTEL OCCUPANCY TAX FUND

- ➤ Net income year-to-date of \$159,730
- Year-to-date revenues \$363,556 (24%) less than prior year due to delinquent taxes collected last year and effects of COVID-19 since March
- > Impact from COVID-19 estimated at \$92,000 less HOT revenue through June
- Expenditures on track with budget and revenues received

QUARTERLY HOTEL OCCUPANCY TAX COLLECTED THREE-YEAR COMPARISON

