

City of Mesquite
Xerox Technology Refresh-V180B w/Fiery
March 12, 2019

Solution								
Item	Product Description	Agreement Information	Trade Information	Requested Install Date	Lease Minimum Payment	Meter	Print Charges Volume Band Per Print Rate	Maintenance Plan Features
Install Location: 757 N GALLOWAY AVE MESQUITE, TX 75149-3409								
1	V180B (VERSANT 180 PRESS) - Interface Decurlr Mod - Crease/2 Side Trmr - Prod Rdy Book Mkr - V80 2 Tray Adv Ohcf - Prd Rdy 2/3 Punch - Prd Rdy Sq Fld Trmr	Lease Term: 60 months Purchase Option: FMV	- Xerox J75 FOR LEO NAAO ONLY S/N XU8464557 Trade-In as of Payment 60	3/28/2019	\$1,290.82	1: Color Impressions 2: Black and White Impressions 3: Color Large Impressions 4: Extra Long Impressions	All Prints All Prints All Prints All Prints	\$0.0409 \$0.0115 \$0.0038 \$0.0310 The Color Large Impressions (meter 3) billing meter will increment by one for every color impression with an area greater than or equal to 145 sq. inches in total area and less than or equal to 19.33 inches in length. The Extra Long Impressions (meter 4) billing meter will increment by two for any media with a length greater than 19.33 inches in length. Meter 4 color only clicks meter 1 once and meter 4 twice. Meter 4 mono click meter 2 once and meter 4 twice.
2	V180EXB1 (EX 180 PS W/WIN10) - Compose With Lac - Advanced Faci Kit - Cps4.5 Es2000 Spectr - Customer Ed - Analyst Services	Lease Term: 60 months Purchase Option: FMV	- Xerox J75EX S/N B33440146 Trade-In as of Payment 60	3/28/2019	\$405.40	N/A	N/A	N/A - Full Service Maintenance Included Pricing Fixed for the Term
Total					\$1,696.22	Minimum Payments (Excluding applicable taxes)		

Financial Analysis for CITY OF MESQUITE

Revised 3-12 Versant 180 Analysis

Total Cost of Operation															
Product	Financial Install Date	Equipment Status	Monthly Equipment Charge	Monthly Service Charge	Extended Service	Monthly Fixed Costs	Period	Meter	Volume Band	Per Print Rate	Average Monthly Volume	Average Vol Above Plan	Meter Charges	Includes Supplies	Total (pre-tax)
1.J75M2 S/N:XU8464557	03/21/14	Leased 59 of 60	\$1,244.00	included	\$0.00	\$1,244.00	03/30/18 to 02/01/19	1:CLR 2: BW	0 0	\$0.0450 \$0.0115	28,622 12,727	28,622 12,727	\$1,287.99 \$146.36	yes	\$2,678.35
2.J75EX S/N:B33440146	03/21/14	Leased 59 of 60	\$405.39	included	\$0.00	\$405.39	N/A	N/A	0	N/A	N/A	N/A	N/A	N/A	\$405.39
Total						\$1,649.39							\$1,434.35		\$3,083.74

Proposed Costs											
New Items		Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Print Charges						Average Monthly Totals
					Meter	Volume Band	Per Print Rate	AMPV	Above Plan	Meter Charges	
1	V180B (VERSANT 180 PRESS)	- Lease	\$1,290.82	Included	1: Color Impressions	All Prints	\$0.0409	28,622	28,622	\$1,170.64	\$2,607.82
	2: Black and White Impressions	All Prints			\$0.0115	12,727	12,727	\$146.36			
	3: Color Large Impressions	All Prints			\$0.0038	TBD	TBD	\$0.00			
	4: Extra Long Impressions	All Prints			\$0.0310	TBD	TBD	\$0.00			
2	V180EXB1 (EX 180 PS W/WIN10)	- Lease - Term: 60 months	\$405.40	Included	N/A	N/A	N/A	N/A	N/A	N/A	\$405.40
Total			\$1,696.22	Included				41,349		\$1,317.00	\$3,013.22

Benefits of Solution
 2 Sided Creaser Trimmer-Enables full bleed booklets
 More Robust Bookletmaker on the V180-30 pgs vs. 25 pgs.
 13 x 26" Banner Printing

